



SENSITIVE SECURITY INFORMATION

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INFORMATION”**

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SENSITIVE SECURITY INFORMATION

U.S. DEPARTMENT OF AGRICULTURE FOREST SERVICE

CONTRACT NO.: AG-024B-C-11-9015

PROJECT: FULL SERVICE
LONG TERM FIRE RETARDANT

CONTRACTOR: ICL PERFORMANCE PRODUCTS LP
810 E. MAIN STREET
ONTARIO, CA 91761

Phone: 909-983-0772
Fax: 909-984-4770

AWARDING OFFICE: U.S. FOREST SERVICE - CONTRACTING
NATIONAL INTERAGENCY FIRE CENTER
OWYHEE BUILDING - MS 1100
3833 S DEVELOPMENT AVE
BOISE, ID 83705-5384



MIKE McFARLANE
CONTRACTING OFFICER
Phone: 208-387-5695
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SOLICITATION, OFFER AND AWARD		1. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 7900)	RATING	PAGE 1	OF 180 PAGES
2. CONTRACT NUMBER AG-024B-C-11-9015	3. SOLICITATION NUMBER AG-024B-S-11-9003	4. TYPE OF SOLICITATION <input type="checkbox"/> SEALED BID (IFB) <input checked="" type="checkbox"/> NEGOTIATED (RFP)	5. DATE ISSUED 06/03/2011	6. REQUISITION/PURCHASE NUMBER	
7. ISSUED BY US FOREST SERVICE - CONTRACTING NATIONAL INTERAGENCY FIRE CENTER		8. ADDRESS OFFER TO (If other than item 7) 3833 S DEVELOPMENT AVENUE, BLDG 106, STE 1100 BOISE, ID 83705			

NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".

SOLICITATION

9. Sealed offers in original and 1 copies for furnishings the supplies or services in the Schedule will be received at the place specified in item 8, or if hand carried, in the depository located in **BLDG. 106, STE 1100** until **4:30 PM** local time **06/17/2011**
(Hour) (Date)

CAUTION - LATE Submissions, Modifications, and Withdrawals: See Section L, Provision No. 52.214-7 or 52.215-1. All offers are subject to all terms and conditions contained in this solicitation.

10. FOR INFORMATION CALL:	A. NAME COLLEEN HIGHTOWER	B. TELEPHONE (NO COLLECT CALLS)			C. E-MAIL ADDRESS chightower@fs.fed.us
		AREA CODE 208	NUMBER 387	EXT. 5695	

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OFFER (Must be fully completed by offeror)


NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.

12. In compliance with the above, the undersigned agrees, if this offer is accepted within _____ calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. DISCOUNT FOR PROMPT PAYMENT (See Section I, Clause No. 52.232-8)	10 CALENDAR DAYS (%)	20 CALENDAR DAYS (%)	30 CALENDAR DAYS (%)	CALENDAR DAYS(%)
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14. ACKNOWLEDGMENT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and related documents numbered and dated):	AMENDMENT NO.	DATE	AMENDMENT NO.	DATE

15A. NAME AND ADDRESS OF OFFEROR ICL Performance Products LP 810 East Main Street Ontario, CA 91761	CODE	FACILITY	16. NAME AND THE TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print) Edward Goldberg, Business Director
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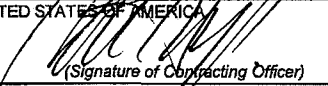
15B. TELEPHONE NUMBER AREA CODE: 909 NUMBER: 9830772 EXT.	15C. CHECK IF REMITTANCE ADDRESS IS DIFFERENT FROM ABOVE - ENTER SUCH ADDRESS IN SCHEDULE. <input type="checkbox"/>	17. SIGNATURE  Edward Goldberg	18. OFFER DATE 6/14/11
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AWARD (To be completed by Government)

19. ACCEPTED AS TO ITEMS ALL ITEMS	20. AMOUNT	21. ACCOUNTING AND APPROPRIATION
---------------------------------------	------------	----------------------------------

22. AUTHORITY FOR USING OTHER THAN FULL OPEN COMPETITION: <input type="checkbox"/> 10 U.S.C. 2304 (c) <input checked="" type="checkbox"/> 41 U.S.C. 253 (c)	23. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)	ITEM
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24. ADMINISTERED BY (If other than Item 7)	25. PAYMENT WILL BE MADE BY ATTN: INCIDENT BUSINESS - CONTRACTS ALBUQUERQUE SERVICE CENTER 101B SUN AVENUE NE, ALBUQUERQUE, NM 87109	CODE
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26. NAME OF CONTRACTING OFFICER (Type or print) Colleen Hightower	27. UNITED STATES OF AMERICA  (Signature of Contracting Officer)	28. AWARD DATE 6/14/11
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IMPORTANT - Award will be made on this Form, or on Standard Form 26, or by other authorized official written notice.

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Previous edition is unusable

SECTION B – SCHEDULE OF ITEMS

PART 1 – THE SCHEDULE

SECTION B – SUPPLIES OR SERVICES AND PRICES/COSTS

B-1 SCHEDULE OF ITEMS –

Mandatory Availability Period (MAP) for Full Service Bases opening date will change based on calendar year date designation from base year to option years. The MAP will commence “on or about” the designated date contained in the contract. Changes to the beginning and ending date of the MAP period shall be agreed upon by the Airtanker Base Manager and the contractor. A work order shall be issued to document this agreement.

This Solicitation contains two (2) separate Schedule of Items proposal bid sheets. The first schedule is requesting a proposal for a Daily Availability Rate and a single cost Per Gallon for Retardant. The second schedule is requesting a proposal of cost per categories as historical awarded for Full Service Bases. These two proposed Schedule of Items will allow the Forest Service to evaluate and compare cost for best value.

SECTION B – SCHEDULE OF ITEMS #2

SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
01	BILLINGS, MT	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.45	\$345,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.14	\$228,000
C. 300,000 gallons and over		100,000	Gallons	\$1.62	\$162,000
TOTALS FOR BASIS OF AWARD		400,000			\$735,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
01	BILLINGS, MT	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.66	\$366,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.21	\$242,000
C. 300,000 gallons and over		100,000	Gallons	\$1.72	\$172,000
TOTALS FOR BASIS OF AWARD		400,000			\$780,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
01	BILLINGS, MT	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.88	\$388,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.28	\$256,000
C. 300,000 gallons and over		100,000	Gallons	\$1.82	\$182,000
TOTALS FOR BASIS OF AWARD		400,000			\$826,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
01	BILLINGS, MT	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.11	\$411,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.36	\$272,000
C. 300,000 gallons and over		100,000	Gallons	\$1.93	\$193,000
TOTALS FOR BASIS OF AWARD		400,000			\$876,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
01	BILLINGS, MT	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.36	\$436,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.44	\$288,000
C. 300,000 gallons and over		100,000	Gallons	\$2.05	\$205,000
TOTALS FOR BASIS OF AWARD		400,000			\$929,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
02	HELENA, MT	USDA, FS, REGION 1	APPROVED QPL PRODUCTS	JULY 28 THROUGH SEPTEMBER 19	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.08	\$308,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.05	\$105,000
C. 200,001 gallons and over		50,000	Gallons	\$1.61	\$80,500
TOTALS FOR BASIS OF AWARD		250,000			\$493,500

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
02	HELENA, MT	USDA, FS, REGION 1	APPROVED QPL PRODUCTS	JULY 7 THROUGH SEPTEMBER 19	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.26	\$326,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.11	\$111,000
C. 200,001 and over		50,000	Gallons	\$1.71	\$85,500
TOTALS FOR BASIS OF AWARD		250,000			\$522,500

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
02	HELENA, MT	USDA, FS, REGION 1	APPROVED QPL PRODUCTS	JULY 7 THROUGH SEPTEMBER 19	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.46	\$346,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.18	\$118,000
C. 200,001 and over		50,000	Gallons	\$1.81	\$90,500
TOTALS FOR BASIS OF AWARD		250,000			\$554,500

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
02	HELENA, MT	USDA, FS, REGION 1	APPROVED QPL PRODUCTS	JULY 7 THROUGH SEPTEMBER 19	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.67	\$367,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.25	\$125,000
C. 200,001 gallons and over		50,000	Gallons	\$1.92	\$96,000
TOTALS FOR BASIS OF AWARD		250,000			\$588,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
02	HELENA, MT	USDA, FS, REGION 1	APPROVED QPL PRODUCTS	JULY 7 THROUGH SEPTEMBER 19	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.89	\$389,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.33	\$133,000
C. 200,001 gallons and over		50,000	Gallons	\$2.04	\$102,000
TOTALS FOR BASIS OF AWARD		250,000			\$624,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
03	GRAND JUNCTION, CO	BLM	APPROVED QPL PRODUCTS	MAY 12 THROUGH OCTOBER 1	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.90	\$390,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.35	\$270,000
C. 300,001 to 500,000 gallons r		200,000	Gallons	\$1.08	\$216,000
D. 500,001 gallons and over		200,000	Gallons	\$1.65	\$330,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,206,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
03	GRAND JUNCTION, CO	BLM	APPROVED QPL PRODUCTS	MAY 12 THROUGH OCTOBER 1	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.13	\$413,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.43	\$286,000
C. 300,001 to 500,000 gallons r		200,000	Gallons	\$1.14	\$228,000
D. 500,001 gallons and over		200,000	Gallons	\$1.75	\$350,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,277,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
03	GRAND JUNCTION, CO	BLM	APPROVED QPL PRODUCTS	MAY 12 THROUGH OCTOBER 1	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.38	\$438,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.52	\$304,000
C. 300,001 to 500,000 gallons r		200,000	Gallons	\$1.21	\$242,000
D. 500,001 gallons and over		200,000	Gallons	\$1.86	\$372,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,356,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
03	GRAND JUNCTION, CO	BLM	APPROVED QPL PRODUCTS	MAY 12 THROUGH OCTOBER 1	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.64	\$464,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.61	\$322,000
C. 300,001 to 500,000 gallons r		200,000	Gallons	\$1.28	\$256,000
D. 500,001 gallons and over		200,000	Gallons	\$1.97	\$394,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,436,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
03	GRAND JUNCTION, CO	BLM	APPROVED QPL PRODUCTS	MAY 12 THROUGH OCTOBER 1	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.92	\$492,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.71	\$342,000
C. 300,001 to 500,000 gallons r		200,000	Gallons	\$1.36	\$272,000
D. 500,001 gallons and over		200,000	Gallons	\$2.09	\$418,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,524,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
04	DURANGO, CO	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 29	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.20	\$320,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.05	\$105,000
C. 200,001 gallons and over		100,000	Gallons	\$1.66	\$166,000
TOTALS FOR BASIS OF AWARD		300,000	Gallons		\$591,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
04	DURANGO, CO	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 29	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.39	\$339,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.11	\$111,000
C. 200,001 gallons and over		100,000	Gallons	\$1.76	\$176,000
TOTALS FOR BASIS OF AWARD		300,000			\$626,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
04	DURANGO, CO	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 29	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.59	\$359,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.18	\$118,000
C. 200,001 gallons and over		100,000	Gallons	\$1.87	\$187,000
TOTALS FOR BASIS OF AWARD		300,000			\$664,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
04	DURANGO, CO	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 29	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.81	\$381,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.25	\$125,000
C. 200,001 gallons and over		100,000	Gallons	\$1.98	\$198,000
TOTALS FOR BASIS OF AWARD		300,000			\$704,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
04	DURANGO, CO	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 29	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.04	\$404,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.33	\$133,000
C. 200,001 gallons and over		100,000	Gallons	\$2.10	\$210,000
TOTALS FOR BASIS OF AWARD		300,000			\$747,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
05	RAPID CITY, SD	USDA, FS, REGION 2	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.45	\$345,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.21	\$242,000
C. 300,001 gallons and over		150,000	Gallons	\$1.68	\$252,000
TOTALS FOR BASIS OF AWARD		450,000			\$839,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
05	RAPID CITY, SD	USDA, FS, REGION 2	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.66	\$366,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.28	\$256,000
C. 300,001 gallons and over		150,000	Gallons	\$1.78	\$267,000
TOTALS FOR BASIS OF AWARD		450,000			\$889,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
05	RAPID CITY, SD	USDA, FS, REGION 2	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.88	\$388,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.36	\$272,000
C. 300,001 gallons and over		150,000	Gallons	\$1.89	\$283,500
TOTALS FOR BASIS OF AWARD		450,000			\$943,500

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
05	RAPID CITY, SD	USDA, FS, REGION 2	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.11	\$411,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.44	\$288,000
C. 300,001 gallons and over		150,000	Gallons	\$2.00	\$300,000
TOTALS FOR BASIS OF AWARD		450,000			\$999,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
05	RAPID CITY, SD	USDA, FS, REGION 2	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.36	\$436,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.53	\$306,000
C. 300,001 gallons and over		150,000	Gallons	\$2.12	\$318,000
TOTALS FOR BASIS OF AWARD		450,000			\$1,060,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
06	ALBUQUERQUE, NM	USDA, FS REGION 3	APPROVED QPL PRODUCTS	APRIL 29 THROUGH JULY 16	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.70	\$370,000
B. 100,001 to 250,000 gallons		150,000	Gallons	\$1.24	\$186,000
C. 250,001 gallons and over		150,000	Gallons	\$1.81	\$271,500
TOTALS FOR BASIS OF AWARD		400,000			\$827,500

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
06	ALBUQUERQUE, NM	USDA, FS REGION 3	APPROVED QPL PRODUCTS	APRIL 29 THROUGH JULY 16	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.92	\$392,000
B. 100,001 to 250,000 gallons		150,000	Gallons	\$1.31	\$196,500
C. 250,001 gallons and over		150,000	Gallons	\$1.92	\$288,000
TOTALS FOR BASIS OF AWARD		400,000			\$876,500

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
06	ALBUQUERQUE, NM	USDA, FS REGION 3	APPROVED QPL PRODUCTS	APRIL 29 THROUGH JULY 16	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.16	\$416,000
B. 100,001 to 250,000 gallons		150,000	Gallons	\$1.39	\$208,500
C. 250,001 gallons and over		150,000	Gallons	\$2.04	\$306,000
TOTALS FOR BASIS OF AWARD		400,000			\$930,500

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
06	ALBUQUERQUE, NM	USDA, FS REGION 3	APPROVED QPL PRODUCTS	APRIL 29 THROUGH JULY 16	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.41	\$441,000
B. 100,001 to 250,000 gallons		150,000	Gallons	\$1.47	\$220,500
C. 250,001 gallons and over		150,000	Gallons	\$2.16	\$324,000
TOTALS FOR BASIS OF AWARD		400,000			\$985,500

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
06	ALBUQUERQUE, NM	USDA, FS REGION 3	APPROVED QPL PRODUCTS	APRIL 29 THROUGH JULY 16	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.67	\$467,000
B. 100,001 to 250,000 gallons		150,000	Gallons	\$1.56	\$234,000
C. 250,001 gallons and over		150,000	Gallons	\$2.29	\$343,500
TOTALS FOR BASIS OF AWARD		400,000			\$1,044,500

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
07	PRESCOTT, AZ	USDA, FS. REGION 3	APPROVED QPL PRODUCTS	MAY 2 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT	
A. Zero to 100,000 gallons	100,000	Gallons	\$3.40	\$340,000	
B. 100,001 to 300,000 gallons	200,000	Gallons	\$1.13	\$226,000	
C. 300,001 gallons and over	150,000	Gallons	\$1.73	\$259,500	
TOTALS FOR BASIS OF AWARD	450,000			\$825,500	

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
07	PRESCOTT, AZ	USDA, FS. REGION 3	APPROVED QPL PRODUCTS	MAY 2 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT	
A. Zero to 100,000 gallons	100,000	Gallons	\$3.60	\$360,000	
B. 100,001 to 300,000 gallons	200,000	Gallons	\$1.20	\$240,000	
C. 300,001 gallons and over	150,000	Gallons	\$1.83	\$274,500	
TOTALS FOR BASIS OF AWARD	450,000			\$874,500	

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
07	PRESCOTT, AZ	USDA, FS. REGION 3	APPROVED QPL PRODUCTS	MAY 2 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT	
A. Zero to 100,000 gallons	100,000	Gallons	\$3.82	\$382,000	
B. 100,001 to 300,000 gallons	200,000	Gallons	\$1.27	\$254,000	
C. 300,001 gallons and over	150,000	Gallons	\$1.94	\$291,000	
TOTALS FOR BASIS OF AWARD	450,000			\$927,000	

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
07	PRESCOTT, AZ	USDA, FS. REGION 3	APPROVED QPL PRODUCTS	MAY 2 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT	
A. Zero to 100,000 gallons	100,000	Gallons	\$4.05	\$405,000	
B. 100,001 to 300,000 gallons	200,000	Gallons	\$1.35	\$270,000	
C. 300,001 gallons and over	150,000	Gallons	\$2.06	\$309,000	
TOTALS FOR BASIS OF AWARD	450,000			\$984,000	

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
07	PRESCOTT, AZ	USDA, FS. REGION 3	APPROVED QPL PRODUCTS	MAY 2 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED				QUALIFICATION LOT NO	
NAME: Phos-Chek LC95A				1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.29	\$429,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.43	\$286,000
C. 300,001 gallons and over		150,000	Gallons	\$2.18	\$327,000
TOTALS FOR BASIS OF AWARD		450,000			\$1,042,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
08	WINSLOW, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 3 THROUGH JULY 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.36	\$336,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.07	\$214,000
C. 300,001 gallons and over		150,000	Gallons	\$1.73	\$259,500
TOTALS FOR BASIS OF AWARD		450,000			\$809,500

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
08	WINSLOW, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 3 THROUGH JULY 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.56	\$356,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.13	\$226,000
C. 300,001 gallons and over		150,000	Gallons	\$1.83	\$274,500
TOTALS FOR BASIS OF AWARD		450,000			\$856,500

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
08	WINSLOW, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 3 THROUGH JULY 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.77	\$377,000
B. 100,001 TO 300,000 gallons		200,000	Gallons	\$1.20	\$240,000
C. 300,001 gallons and over		150,000	Gallons	\$1.94	\$291,000
TOTALS FOR BASIS OF AWARD		450,000			\$908,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
08	WINSLOW, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 3 THROUGH JULY 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000gallons		100,000	Gallons	\$4.00	\$400,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.27	\$254,000
C. 300,001 gallons and over		150,000	Gallons	\$2.06	\$309,000
TOTALS FOR BASIS OF AWARD		450,000			\$963,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
08	WINSLOW, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 3 THROUGH JULY 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000gallons		100,000	Gallons	\$4.24	\$424,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.35	\$270,000
C. 300,001 gallons and over		150,000	Gallons	\$2.18	\$327,000
TOTALS FOR BASIS OF AWARD		450,000			\$1,021,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
09	PHOENIX-MESA, AZ	USDA, FS REGION 3	APPROVED QPL PRODUCTS	MAY 15 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.46	\$346,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.05	\$210,000
C. 300,001 gallons and over		150,000	Gallons	\$1.72	\$258,000
TOTALS FOR BASIS OF AWARD		450,000			\$814,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
09	PHOENIX-MESA, AZ	USDA, FS REGION 3	APPROVED QPL PRODUCTS	MAY 15 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.67	\$367,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.11	\$222,000
C. 300,001 gallons and over		150,000	Gallons	\$1.82	\$273,000
TOTALS FOR BASIS OF AWARD		450,000			\$862,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
09	PHOENIX-MESA, AZ	USDA, FS, REGION 3	APPROVED QPL PRODUCTS	MAY 15 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.89	\$389,000
B. 100,001 TO 300,000 gallons		200,000	Gallons	\$1.18	\$236,000
C. 300,001 gallons and over		150,000	Gallons	\$1.93	\$289,500
TOTALS FOR BASIS OF AWARD		450,000			\$914,500

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
09	PHOENIX-MESA, AZ	USDA, FS REGION 3	APPROVED QPL PRODUCTS	MAY 15 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.12	\$412,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.25	\$250,000
C. 300,001 gallons and over		150,000	Gallons	\$2.05	\$307,500
TOTALS FOR BASIS OF AWARD		450,000			\$969,500

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
09	PHOENIX-MESA, AZ	USDA, FS REGION 3	APPROVED QPL PRODUCTS	MAY 15 THROUGH JULY 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.37	\$437,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.33	\$266,000
C. 300,001 gallons and over		150,000	Gallons	\$2.17	\$325,500
TOTALS FOR BASIS OF AWARD		450,000			\$1,028,500

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
10	FT. HUACHUCA, AZ	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 10 THROUGH JULY 28	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.35	\$335,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.45	\$145,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.13	\$113,000
D. 300,001 gallons and over		100,000	Gallons	\$1.80	\$180,000
TOTALS FOR BASIS OF AWARD		400,000			\$773,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
10	FT. HUACHUCA, AZ	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 10 THROUGH JULY 28	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.55	\$355,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.54	\$154,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.20	\$120,000
D. 300,001 gallons and over		100,000	Gallons	\$1.91	\$191,000
TOTALS FOR BASIS OF AWARD		400,000			\$820,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
10	FT. HUACHUCA, AZ	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 10 THROUGH JULY 28	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.76	\$376,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.63	\$163,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.27	\$127,000
D. 300,001 gallons and over		100,000	Gallons	\$2.02	\$202,000
TOTALS FOR BASIS OF AWARD		400,000			\$868,000
<i>Mobile Retardant Base Per Mod 28</i>		<i>80</i>	<i>Days</i>	<i>\$500.00</i>	<i>\$40,000.00</i>

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
10	FT. HUACHUCA, AZ	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 10 THROUGH JULY 28	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.99	\$399,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.73	\$173,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.35	\$135,000
D. 300,001 gallons and over		100,000	Gallons	\$2.14	\$214,000
TOTALS FOR BASIS OF AWARD		400,000			\$921,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
10	FT. HUACHUCA, AZ	USDA, FS REGION 2	APPROVED QPL PRODUCTS	MAY 10 THROUGH JULY 28	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.23	\$423,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.83	\$183,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.43	\$143,000
D. 300,001 gallons and over		100,000	Gallons	\$2.27	\$227,000
TOTALS FOR BASIS OF AWARD		400,000			\$976,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
11	MCCALL, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 28 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.45	\$345,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.35	\$135,000
C. 200,001 gallons and over		200,000	Gallons	\$1.62	\$324,000
TOTALS FOR BASIS OF AWARD		400,000			\$804,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
11	MCCALL, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 28 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.66	\$366,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.43	\$143,000
C. 200,001 gallons and over		200,000	Gallons	\$1.72	\$344,000
TOTALS FOR BASIS OF AWARD		400,000			\$853,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
11	MCCALL, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 28 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.92	\$392,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.52	\$152,000
C. 200,001 gallons and over		200,000	Gallons	\$1.82	\$364,000
TOTALS FOR BASIS OF AWARD		400,000			\$908,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
11	MCCALL, ID	BLM USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 28 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.11	\$411,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.61	\$161,000
C. 200,001 gallons and over		200,000	Gallons	\$1.93	\$386,000
TOTALS FOR BASIS OF AWARD		400,000			\$958,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
11	MCCALL, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 28 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.36	\$436,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.71	\$171,000
C. 200,001 gallons and over		200,000	Gallons	\$2.05	\$410,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,017,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.83	\$383,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.35	\$280,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.15	\$230,000
D. 500,001 gallons and over		100,000	Gallons	\$1.60	\$160,000
TOTALS FOR BASIS OF AWARD		600,000			\$1,043,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.06	\$406,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.43	\$286,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.22	\$244,000
D. 500,001 gallons and over		100,000	Gallons	\$1.70	\$170,000
TOTALS FOR BASIS OF AWARD		600,000			\$1,106,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.30	\$430,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.52	\$304,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.29	\$258,000
D. 500,001 gallons and over		100,000	Gallons	\$1.80	\$180,000
TOTALS FOR BASIS OF AWARD		600,000			\$1,172,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.56	\$456,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.61	\$322,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.37	\$274,000
D. 500,001 gallons and over		100,000	Gallons	\$1.91	\$191,000
TOTALS FOR BASIS OF AWARD		600,000			\$1,243,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.83	\$483,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.71	\$342,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.45	\$290,000
D. 500,001 gallons and over		100,000	Gallons	\$2.02	\$202,000
TOTALS FOR BASIS OF AWARD		600,000			\$1,317,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
12A	BOISE, ID	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek D75-F			3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.56	\$356,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$0.99	\$198,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$0.86	\$172,000
D. 500,001 gallons and over		100,000	Gallons	\$1.23	\$123,000
TOTALS FOR BASIS OF AWARD		600,000			\$849,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.18	\$318,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.17	\$117,000
C. 200,001 gallons and over		20,000	Gallons	\$1.75	\$35,000
TOTALS FOR BASIS OF AWARD		220,000			\$470,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.37	\$337,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.24	\$124,000
C. 200,001 gallons and over		20,000	Gallons	\$1.86	\$37,200
TOTALS FOR BASIS OF AWARD		220,000			\$498,200

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.57	\$357,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.31	\$131,000
C. 200,001 gallons and over		20,000	Gallons	\$1.97	\$39,400
TOTALS FOR BASIS OF AWARD		220,000			\$527,400

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.78	\$378,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.39	\$139,000
C. 200,001 gallons and over		20,000	Gallons	\$2.09	\$41,800
TOTALS FOR BASIS OF AWARD		220,000			\$558,800

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.01	\$401,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.47	\$147,000
C. 200,001 gallons and over		20,000	Gallons	\$2.22	\$44,400
TOTALS FOR BASIS OF AWARD		220,000			\$592,400

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13A	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.05	\$305,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.04	\$104,000
C. 200,001 gallons and over		20,000	Gallons	\$1.62	\$32,400
TOTALS FOR BASIS OF AWARD		220,000			\$441,400

OPTION YEAR 1 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13A	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.24	\$324,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.11	\$111,000
C. 200,001 gallons and over		20,000	Gallons	\$1.73	\$34,600
TOTALS FOR BASIS OF AWARD		220,000			\$469,600

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 2 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13A	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.44	\$344,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.18	\$118,000
C. 200,001 gallons and over		20,000	Gallons	\$1.84	\$36,800
TOTALS FOR BASIS OF AWARD		220,000			\$498,800

OPTION YEAR 3 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13A	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.65	\$365,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.26	\$126,000
C. 200,001 gallons and over		20,000	Gallons	\$1.96	\$39,200
TOTALS FOR BASIS OF AWARD		220,000			\$530,200

OPTION YEAR 4 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
13A	TWIN FALLS, ID	BLM	APPROVED QPL PRODUCTS	JUNE 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.88	\$388,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.34	\$134,000
C. 200,001 gallons and over		20,000	Gallons	\$2.09	\$41,800
TOTALS FOR BASIS OF AWARD		220,000			\$563,800

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
14	POCATELLO, ID	BLM	APPROVED QPL PRODUCTS	JUNE 23 THROUGH OCTOBER 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.30	\$330,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.04	\$208,000
C. 300,001 gallons and over		350,000	Gallons	\$1.54	\$539,000
TOTALS FOR BASIS OF AWARD		650,000			\$1,077,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
14	POCATELLO, ID	BLM	APPROVED QPL PRODUCTS	JUNE 23 THROUGH OCTOBER 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.50	\$350,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.10	\$220,000
C. 300,001 gallons and over		350,000	Gallons	\$1.63	\$570,500
TOTALS FOR BASIS OF AWARD		650,000			\$1,140,500

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
14	POCATELLO, ID	BLM	APPROVED QPL PRODUCTS	JUNE 23 THROUGH OCTOBER 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.71	\$371,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.17	\$234,000
C. 300,001 gallons and over		350,000	Gallons	\$1.73	\$605,500
TOTALS FOR BASIS OF AWARD		650,000			\$1,210,500

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
14	POCATELLO, ID	BLM	APPROVED QPL PRODUCTS	JUNE 23 THROUGH OCTOBER 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.93	\$393,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.24	\$248,000
C. 300,001 gallons and over		350,000	Gallons	\$1.83	\$640,500
TOTALS FOR BASIS OF AWARD		650,000			\$1,281,500

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
14	POCATELLO, ID	BLM	APPROVED QPL PRODUCTS	JUNE 23 THROUGH OCTOBER 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.17	\$417,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.31	\$262,000
C. 300,001 gallons and over		350,000	Gallons	\$1.94	\$679,000
TOTALS FOR BASIS OF AWARD		650,000			\$1,358,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
15	HILL AIR FORCE BASE, UT	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 12 THROUGH OCTOBER 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.10	\$310,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.03	\$103,000
C. 200,001 gallons and over		100,000	Gallons	\$1.58	\$158,000
TOTALS FOR BASIS OF AWARD		300,000			\$571,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
15	HILL AIR FORCE BASE, UT	BLM USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 12 THROUGH OCTOBER 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.29	\$329,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.09	\$109,000
C. 200,001 gallons and over		100,000	Gallons	\$1.67	\$167,000
TOTALS FOR BASIS OF AWARD		300,000			\$605,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
15	HILL AIR FORCE BASE, UT	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 12 THROUGH OCTOBER 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.49	\$349,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.16	\$116,000
C. 200,001 gallons and over		100,000	Gallons	\$1.77	\$177,000
TOTALS FOR BASIS OF AWARD		300,000			\$642,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
15	HILL AIR FORCE BASE, UT	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 12 THROUGH OCTOBER 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.70	\$370,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.23	\$123,000
C. 200,001 gallons and over		100,000	Gallons	\$1.88	\$188,000
TOTALS FOR BASIS OF AWARD		300,000			\$681,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
15	HILL AIR FORCE BASE, UT	USDA, FS REGION 4	APPROVED QPL PRODUCTS	JUNE 12 THROUGH OCTOBER 12	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.92	\$392,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.30	\$130,000
C. 200,001 gallons and over		100,000	Gallons	\$1.99	\$199,000
TOTALS FOR BASIS OF AWARD		300,000			\$721,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
16	STEAD, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THOUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.64	\$364,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.20	\$240,000
C. 300,001 gallons and over		100,000	Gallons	\$1.65	\$165,000
TOTALS FOR BASIS OF AWARD		400,000			\$796,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
16	STEAD, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THOUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.86	\$386,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.27	\$254,000
C. 300,001 gallons and over		100,000	Gallons	\$1.75	\$175,000
TOTALS FOR BASIS OF AWARD		400,000			\$815,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
16	STEAD, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THOUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.09	\$409,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.35	\$270,000
C. 300,001 to gallons and over		100,000	Gallons	\$1.86	\$186,000
TOTALS FOR BASIS OF AWARD		400,000			\$865,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
16	STEAD, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THOUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.34	\$434,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.43	\$286,000
C. 300,001 gallons and over		100,000	Gallons	\$1.97	\$197,000
TOTALS FOR BASIS OF AWARD		400,000			\$917,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
16	STEAD, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THOUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.60	\$460,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.52	\$304,000
C. 300,001 gallons and over		100,000	Gallons	\$2.09	\$209,000
TOTALS FOR BASIS OF AWARD		400,000			\$973,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
17	BATTLEMOUNTAIN, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.83	\$383,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.11	\$222,000
C. 300,001 gallons and over		100,000	Gallons	\$1.63	\$163,000
TOTALS FOR BASIS OF AWARD		400,000			\$768,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
17	BATTLEMOUNTAIN, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	TOTAL AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.76	\$376,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.18	\$236,000
C. 300,001 gallons and over		100,000	Gallons	\$1.73	\$173,000
TOTALS FOR BASIS OF AWARD		400,000			\$785,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
17	BATTLEMOUNTAIN, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.99	399,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.25	250,000
C. 300,001 gallons and over		100,000	Gallons	\$1.83	183,000
TOTALS FOR BASIS OF AWARD		400,000			832,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
17	BATTLEMOUNTAIN, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.23	\$423,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.33	\$266,000
C. 300,001 gallons and over		100,000	Gallons	\$1.94	\$194,000
TOTALS FOR BASIS OF AWARD		400,000			\$883,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
17	BATTLEMOUNTAIN, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.48	\$448,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.41	\$282,000
C. 300,001 gallons and over		100,000	Gallons	\$2.06	\$206,000
TOTALS FOR BASIS OF AWARD		400,000			\$936,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
18	WINNEMUCCA, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$3.95	\$197,500
B. 50,001 TO 100,000 gallons		50,000	Gallons	\$1.00	\$ 50,000
C. 100,001 gallons and over		115,000	Gallons	\$1.67	\$192,050
TOTALS FOR BASIS OF AWARD		215,000			\$439,550

OPTION YEAR 1					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
18	WINNEMUCCA, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$4.19	\$209,500
B. 50,001 TO 100,000 gallons		50,000	Gallons	\$1.06	\$ 53,000
C. 100,001 gallons and over		115,000	Gallons	\$1.77	\$203,550
TOTALS FOR BASIS OF AWARD		215,000			\$466,050

OPTION YEAR 2					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
18	WINNEMUCCA, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$4.60	\$230,000
B. 50,001 TO 100,000 gallons		50,000	Gallons	\$1.28	\$ 64,000
C. 100,001 gallons and over		115,000	Gallons	\$1.88	\$216,200
TOTALS FOR BASIS OF AWARD		215,000			\$510,200

OPTION YEAR 3					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
18	WINNEMUCCA, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$4.87	\$243,500
B. 50,001 TO 100,000 gallons		50,000	Gallons	\$1.35	\$ 62,500
C. 100,001 gallons and over		115,000	Gallons	\$1.99	\$228,850
TOTALS FOR BASIS OF AWARD		215,000			\$539,850

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
18	WINNEMUCCA, NV	BLM	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$5.15	\$257,500
B. 50,001 TO 100,000 gallons		50,000	Gallons	\$1.42	\$ 71,000
C. 100,001 gallons and over		115,000	Gallons	\$2.11	\$242,650
TOTALS FOR BASIS OF AWARD		215,000			\$571,150

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.71	\$371,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.14	\$228,000
C. 300,001 gallons and over		100,000	Gallons	\$1.77	\$177,000
TOTALS FOR BASIS OF AWARD		400,000			\$776,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.93	\$393,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.21	\$242,000
C. 300,001 gallons and over		100,000	Gallons	\$1.88	\$188,000
TOTALS FOR BASIS OF AWARD		400,000			\$823,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.17	\$417,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.28	\$256,000
C. 300,001 gallons and over		100,000	Gallons	\$1.99	\$199,000
TOTALS FOR BASIS OF AWARD		400,000			\$72,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.42	\$442,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.36	\$272,000
C. 300,001 to gallons and over		100,000	Gallons	\$2.11	\$211,000
TOTALS FOR BASIS OF AWARD		400,000			\$925,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F			QUALIFICATION LOT NO 0381045-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.69	\$469,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.44	\$288,000
C. 300,001 to gallons and over		100,000	Gallons	\$2.24	\$224,000
TOTALS FOR BASIS OF AWARD		400,000			\$981,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19A	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.58	\$358,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.01	\$202,000
C. 300,001 gallons and over		100,000	Gallons	\$1.64	\$164,000
TOTALS FOR BASIS OF AWARD		400,000			\$724,000

OPTION YEAR 1 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19A	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.80	\$380,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.08	\$216,000
C. 300,001 gallons and over		100,000	Gallons	\$1.75	\$175,000
TOTALS FOR BASIS OF AWARD		400,000			\$771,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 2 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19A	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.04	\$404,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.15	\$230,000
C. 300,001 gallons and over		100,000	Gallons	\$1.86	\$186,000
TOTALS FOR BASIS OF AWARD		400,000			\$820,000

OPTION YEAR 3 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19A	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.29	\$429,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.23	\$246,000
C. 300,001 gallons and over		100,000	Gallons	\$1.98	\$198,000
TOTALS FOR BASIS OF AWARD		400,000			\$873,000

OPTION YEAR 4 - Added per Modification No. 08, October 5, 2011

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
19A	CEDAR CITY, UT	BLM	APPROVED QPL PRODUCTS	MAY 15 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A			QUALIFICATION LOT NO 1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.56	\$456,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.31	\$262,000
C. 300,001 gallons and over		100,000	Gallons	\$2.11	\$211,000
TOTALS FOR BASIS OF AWARD		400,000			\$929,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
20	RAMONA, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 1 THROUGH DECEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.75	\$375,000
B. 100,001 to 400,000 gallons		300,000	Gallons	\$1.56	\$468,000
C. 400,001 gallons and over		100,000	Gallons	\$1.77	\$177,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,020,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
20	RAMONA, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 1 THROUGH JUNE 7	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.98	\$398,000
B. 100,001 to 400,000 gallons		300,000	Gallons	\$1.65	\$495,000
C. 400,001 gallons and over		100,000	Gallons	\$1.88	\$188,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,081,000

Terminated for Convenience Effective 6/8/2012

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
20	RAMONA, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 1 THROUGH DECEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.22	\$422,000
B. 100,001 to 400,000 gallons		300,000	Gallons	\$1.75	\$525,000
C. 400,001 gallons and over		100,000	Gallons	\$1.99	\$199,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,146,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
20	RAMONA, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 1 THROUGH DECEMBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.47	\$447,000
B. 100,001 to 400,000 gallons		300,000	Gallons	\$1.86	\$558,000
C. 400,001 gallons and over		100,000	Gallons	\$2.11	\$211,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,216,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
20	RAMONA, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 1 THROUGH DECEMBER 15	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.74	\$474,000
B. 100,001 to 400,000 gallons		300,000	Gallons	\$1.97	\$591,000
C. 400,001 gallons and over		100,000	Gallons	\$2.24	\$224,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,289,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
21	SAN BERNARDINO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 29 THROUGH NOVEMBER 3	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.75	\$375,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.78	\$356,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.43	\$286,000
D. 500,001 gallons and over		200,000	Gallons	\$1.77	\$354,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,371,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
21	SAN BERNARDINO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 29 THROUGH NOVEMBER 3	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.98	\$389,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.89	\$378,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.52	\$304,000
D. 500,001 gallons and over		200,000	Gallons	\$1.88	\$376,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,456,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
21	SAN BERNARDINO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 29 THROUGH NOVEMBER 3	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.22	\$422,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.00	\$400,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.61	\$322,000
D. 500,001 gallons and over		200,000	Gallons	\$1.99	\$398,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,542,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
21	SAN BERNARDINO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 29 THROUGH NOVEMBER 3	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek P100-F or MVP-F			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.59	\$459,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.12	\$424,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.71	\$342,000
D. 500,001 gallons and over		200,000	Gallons	\$2.11	\$422,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,647,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
21	SAN BERNARDINO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 29 THROUGH NOVEMBER 3	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek P100-F or MVP-F			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.74	\$474,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.25	\$450,000
C. 300,001 to 500,000 gallons		200,000	Gallons	\$1.81	\$362,000
D. 500,001 gallons and over		200,000	Gallons	\$2.24	\$448,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,734,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.73	\$373,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.46	\$146,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.34	\$134,000
D. 300,001 gallons and over		100,000	Gallons	\$1.80	\$180,000
TOTALS FOR BASIS OF AWARD		400,000			\$833,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.95	\$395,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.55	\$155,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.42	\$142,000
D. 300,001 gallons and over		100,000	Gallons	\$1.91	\$191,000
TOTALS FOR BASIS OF AWARD		400,000			\$883,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.19	\$419,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.64	\$164,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.51	\$151,000
D. 300,001 gallons and over		100,000	Gallons	\$2.02	\$202,000
TOTALS FOR BASIS OF AWARD		400,000			\$936,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek P100-F or MVP-F			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.44	\$444,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.74	\$174,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.60	\$160,000
D. 300,001 gallons and over		100,000	Gallons	\$2.14	\$214,000
TOTALS FOR BASIS OF AWARD		400,000			\$992,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek P100-F or MVP-F			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.71	\$471,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.84	\$184,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$1.70	\$170,000
D. 300,001 gallons and over		100,000	Gallons	\$2.27	\$227,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,052,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
22A	CHESTER, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek D75-F			3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.15	\$315,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$0.95	\$ 95,000
C. 200,001 to 300,000 gallons		100,000	Gallons	\$0.82	\$82,000
D. 300,001 gallons and over		100,000	Gallons	\$1.27	\$127,000
TOTALS FOR BASIS OF AWARD		400,000			\$619,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.62	\$362,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.13	\$426,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$1.30	\$520,000
D. 700,001 gallons and over		200,000	Gallons	\$1.78	\$256,000
TOTALS FOR BASIS OF AWARD		900,000			\$1,664,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.84	\$384,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.26	\$452,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$1.38	\$552,000
D. 700,001 gallons and over		200,000	Gallons	\$1.89	\$378,000
TOTALS FOR BASIS OF AWARD		900,000			\$1,766,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23	FRESNO, CA	BLM USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.07	\$407,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.40	\$480,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$1.46	\$584,000
D. 700,001 gallons and over		200,000	Gallons	\$2.00	\$400,000
TOTALS FOR BASIS OF AWARD		900,000			\$1,871,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.31	\$431,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.54	\$508,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$1.55	\$620,000
D. 700,001 gallons and over		200,000	Gallons	\$2.12	\$424,000
TOTALS FOR BASIS OF AWARD		900,000			\$1,983,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F or MVP-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.57	\$457,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.69	\$538,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$1.64	\$656,000
D. 700,001 gallons and over		200,000	Gallons	\$2.25	\$450,000
TOTALS FOR BASIS OF AWARD		900,000			\$2,101,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23A	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek D75-F				QUALIFICATION LOT NO 3616870-F	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.04	\$304,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.86	\$372,000
C. 300,001 to 700,000 gallons		400,000	Gallons	\$0.81	\$324,000
D. 700,001 gallons and over		200,000	Gallons	\$0.96	\$192,000
TOTALS FOR BASIS OF AWARD		900,000			\$1,192,000

SECTION B – SCHEDULE OF ITEMS #2

Option Year 1 (2012)

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23B	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek 259F			QUALIFICATION LOT NO 0124025-A		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$2.05	\$205,000
TOTALS FOR BASIS OF AWARD		100,000			\$205,000

Option Year 2 (2013)

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23B	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek 259F			QUALIFICATION LOT NO 0124025-A		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$2.18	\$218,000
TOTALS FOR BASIS OF AWARD		100,000			\$218,000

Option Year 3 (2014)

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
23B	FRESNO, CA	USDA, FS REGION 5	APPROVED QPL PRODUCTS	MAY 23 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek 259F			QUALIFICATION LOT NO 0124025-A		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$2.31	\$231,000
TOTALS FOR BASIS OF AWARD		100,000			\$231,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.60	360,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.65	330,000
C. 300,001 gallons and over		400,000	Gallons	\$1.80	720,000
TOTALS FOR BASIS OF AWARD		700,000			1,410,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
<i>NAME: Phos-Chek P100-F or MVP-F</i>			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.82	\$382,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.75	\$350,000
C. 300,001 gallons and over		400,000	Gallons	\$1.91	\$764,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,496,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
<i>NAME: Phos-Chek P100-F or MVP-F</i>			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 66,523 gallons		66,523	Gallons	\$4.05	\$269,418.15
A.a 66,524-100,000		33,477	Gallons	\$4.14	\$138,594.78
B. 100,001 to 166,523 gallons		66,523	Gallons	\$1.95	\$129,719.85
B.a 166,524 to 300,000 gallons		133,477	Gallons	\$1.86	\$248,267.20
C. 300,001 gallons and over		400,000	Gallons	\$2.02	\$808,000.00
TOTALS FOR BASIS OF AWARD		700,000			\$1,594,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
<i>NAME: Phos-Chek P100-F or MVP-F</i>			0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.39	\$439,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.97	\$394,000
C. 300,001 gallons and over		400,000	Gallons	\$2.14	\$856,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,689,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.65	\$465,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$2.09	\$418,000
C. 300,001 gallons and over		400,000	Gallons	\$2.27	\$908,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,791,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
24A	REDDING, CA	CDF/FS REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 31	
QUALIFIED PRODUCT OFFERED <i>NAME: Phos-Chek P100-F or MVP-F</i>			QUALIFICATION LOT NO 3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.02	\$302,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.13	\$226,000
C. 300,001 gallons and over		400,000	Gallons	\$1.27	\$508,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,036,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.88	\$388,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.52	\$304,000
C. 300,001 gallons and over		100,000	Gallons	\$1.78	\$178,000
TOTALS FOR BASIS OF AWARD		400,000			\$870,000

OPTION YEAR 1					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.47	\$447,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.61	\$322,000
C. 300,001 gallons and over		100,000	Gallons	\$1.89	\$189,000
TOTALS FOR BASIS OF AWARD		400,000			\$958,000

OPTION YEAR 2					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.36	\$436,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.71	\$342,000
C. 300,001 gallons and over		100,000	Gallons	\$2.00	\$200,000
TOTALS FOR BASIS OF AWARD		400,000			\$978,000

OPTION YEAR 3					
BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.62	\$462,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.81	\$362,000
C. 300,001 to gallons and over		100,000	Gallons	\$2.12	\$212,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,036,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F or MVP-F			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.90	\$490,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.92	\$384,000
C. 300,001 to gallons and over		100,000	Gallons	\$2.25	\$225,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,099,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
25A	FOX FIELD LANCASTER, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH NOVEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek D75-F			QUALIFICATION LOT NO 3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.27	\$327,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.05	\$210,000
C. 300,001 gallons and over		100,000	Gallons	\$1.20	\$120,000
TOTALS FOR BASIS OF AWARD		400,000			\$657,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26	STOCKTON, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$5.94	\$297,000
B. 50,001 to 150,000 gallons		100,000	Gallons	\$1.86	\$186,000
C. 150,001 to 300,000 gallons		150,000	Gallons	\$1.49	\$223,500
D. 300,001 gallons and over		100,000	Gallons	\$1.71	\$171,000
TOTALS FOR BASIS OF AWARD		400,000			\$877,500

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26	STOCKTON, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F <i>or</i> LC95A-F				QUALIFICATION LOT NO 0363094-B/0381045C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$6.30	\$315,000
B. 50,001 to 150,000 gallons		100,000	Gallons	\$1.97	\$197,000
C. 150,001 to 300,000 gallons		150,000	Gallons	\$1.58	\$237,000
D. 300,001 gallons and over		100,000	Gallons	\$1.81	\$181,000
TOTALS FOR BASIS OF AWARD		400,000			\$930,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26	STOCKTON, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: P100-F <i>or</i> LC95A-F <i>or</i> MVP-F				QUALIFICATION LOT NO 0363094-B/0381045C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$6.68	\$334,000
B. 50,001 to 150,000 gallons		100,000	Gallons	\$2.09	\$209,000
C. 150,001 to 300,000 gallons		150,000	Gallons	\$1.67	\$250,500
D. 300,001 gallons and over		100,000	Gallons	\$1.92	\$192,000
TOTALS FOR BASIS OF AWARD		400,000			\$985,500

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 3 - 2014

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26	CASTLE AFB, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: <i>LC95A-F or MVP-F</i>			QUALIFICATION LOT NO 0363094-B/0381045C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.42	\$442,000
B. 100,001 to 200,000 gallons		100,000	Gallons	\$1.95	\$195,000
D. 200,001 gallons and over		100,000	Gallons	\$2.13	\$213,000
TOTALS FOR BASIS OF AWARD		300,000			\$850,000

OPTION YEAR 4 - 2015

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26	STOCKTON, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: <i>LC95A-F or MVP-F</i>			QUALIFICATION LOT NO 0363094-B/0381045C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	GALLONS	\$4.66	\$466,000
B. 100,001 to 200,000 gallons		100,000	GALLONS	\$2.07	\$207,000
D. 200,001 gallons and over		100,000	GALLONS	\$2.26	\$226,000
TOTALS FOR BASIS OF AWARD		300,000			\$899,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
26A	STOCKTON, CA	USDA, FS, REGION 5	APPROVED QPL PRODUCTS	JUNE 1 THROUGH SEPTEMBER 30	
QUALIFIED PRODUCT OFFERED NAME: <i>Phos-Chek D75-F</i>			QUALIFICATION LOT NO 3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 50,000 gallons		50,000	Gallons	\$5.35	\$267,500
B. 50,001 to 150,000 gallons		100,000	Gallons	\$1.38	\$138,000
C. 150,001 to 300,000 gallons		150,000	Gallons	\$1.02	\$153,000
D. 300,001 gallons and over		100,000	Gallons	\$1.13	\$113,000
TOTALS FOR BASIS OF AWARD		400,000			\$671,500

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.58	\$358,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.28	\$256,000
C. 300,001 gallons and over		100,000	Gallons	\$1.81	\$181,000
TOTALS FOR BASIS OF AWARD		400,000			\$795,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.79	\$379,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.36	\$272,000
C. 300,001 gallons and over		100,000	Gallons	\$1.92	\$192,000
TOTALS FOR BASIS OF AWARD		400,000			\$843,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME Phos-Chek LC95A-F				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.02	\$402,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.44	\$288,000
C. 300,001 gallons and over		100,000	Gallons	\$2.04	\$204,000
TOTALS FOR BASIS OF AWARD		400,000			\$894,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.26	\$426,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.53	\$306,000
C. 300,001 gallons and over		100,000	Gallons	\$2.16	\$216,000
TOTALS FOR BASIS OF AWARD		400,000			\$948,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A-F				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.52	\$452,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.62	\$324,000
C. 300,001 gallons and over		100,000	Gallons	\$2.29	\$229,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,005,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27A	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.45	\$345,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.15	\$230,000
C. 300,001 gallons and over		100,000	Gallons	\$1.68	\$168,000
TOTALS FOR BASIS OF AWARD		400,000			\$743,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27A	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	3.66	366,000
B. 100,001 to 300,000 gallons		200,000	Gallons	1.22	244,000
C. 300,001 gallons and over		100,000	Gallons	1.78	178,000
TOTALS FOR BASIS OF AWARD		400,000			788,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27A	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	3.88	388,000
B. 100,001 to 300,000 gallons		200,000	Gallons	1.30	260,000
C. 300,001 gallons and over		100,000	Gallons	1.89	189,000
TOTALS FOR BASIS OF AWARD		400,000			837,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27A	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	4.11	411,000
B. 100,001 to 300,000 gallons		200,000	Gallons	1.38	276,000
C. 300,001 gallons and over		100,000	Gallons	2.01	201,000
TOTALS FOR BASIS OF AWARD		400,000			888,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
27A	KLAMATH FALLS, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	MAY 30 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	4.36	436,000
B. 100,001 to 300,000 gallons		200,000	Gallons	1.46	292,000
C. 300,001 gallons and over		100,000	Gallons	2.13	213,000
TOTALS FOR BASIS OF AWARD		400,000			941,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
28	REDMOND, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.40	\$340,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.14	\$228,000
C. 300,001 gallons and over		400,000	Gallons	\$1.64	\$656,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,224,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
28	REDMOND, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.60	\$360,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.21	\$242,000
C. 300,001 gallons and over		400,000	Gallons	\$1.74	\$696,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,298,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
28	REDMOND, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.82	\$382,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.28	\$256,000
C. 300,001 gallons and over		400,000	Gallons	\$1.84	\$736,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,374,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
28	REDMOND, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.05	\$405,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.36	\$272,000
C. 300,001 gallons and over		400,000	Gallons	\$1.95	\$780,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,457,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
28	REDMOND, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.29	\$429,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.44	\$288,000
C. 300,001 gallons and over		400,000	Gallons	\$2.07	\$828,000
TOTALS FOR BASIS OF AWARD		700,000			\$1,545,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.75	\$375,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.40	\$280,000
C. 300,001 gallons and over		100,000	Gallons	\$1.81	\$181,000
TOTALS FOR BASIS OF AWARD		400,000			\$836,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.98	\$398,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.48	\$296,000
C. 300,001 gallons and over		100,000	Gallons	\$1.92	\$192,000
TOTALS FOR BASIS OF AWARD		400,000			\$886,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: LC95A-F or LC95A-R				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE LC95A-F/LC95A-R	AMOUNT LC95A-F/LC95A-R
A. Zero to 100,000 gallons		100,000	Gallons	\$4.39/\$4.25	\$439,000/\$425,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.64/\$1.50	\$328,000/300,000
C. 300,001 gallons and over		100,000	Gallons	\$2.11/\$1.97	\$211,000/197,000
TOTALS FOR BASIS OF AWARD		400,000			\$978,000/\$822,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: LC95A-F or LC95A-R				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE LC95A-F/LC95A-R	AMOUNT LC95A-F/LC95A-R
A. Zero to 100,000 gallons		100,000	Gallons	\$4.64/\$4.50	\$464,000/\$450,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.73/\$1.59	\$346,000/338,000
C. 300,001 gallons and over		100,000	Gallons	\$2.23/\$2.09	\$223,000/209,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,023,000/997,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: LC95A-F or LC95A-R			QUALIFICATION LOT NO 0363094-B		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE LC95A-F/LC95A-R	AMOUNT LC95A-F/LC95A-R
A. Zero to 100,000 gallons		100,000	Gallons	\$4.91/\$4.77	\$491,000/\$477,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.83/\$1.69	\$366,000/338,000
C. 300,001 gallons and over		100,000	Gallons	\$2.36/\$2.22	\$236,000/222,000
TOTALS FOR BASIS OF AWARD		400,000			\$1,093,000/1,037,000

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
29A	MEDFORD, OR	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 1 THROUGH OCTOBER 15	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek D75-F			QUALIFICATION LOT NO 3616870-F		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$2.79	\$279,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$0.86	\$172,000
C. 300,001 gallons and over		100,000	Gallons	\$1.28	\$128,000
TOTALS FOR BASIS OF AWARD		400,000			\$579,000

SECTION B – SCHEDULE OF ITEMS #2

BASE YEAR

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
30	MOSES LAKE, WA	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 10 THROUGH OCTOBER 24	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.35	\$335,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.13	\$226,000
C. 300,001 gallons and over		200,000	Gallons	\$1.62	\$324,000
TOTALS FOR BASIS OF AWARD		500,000			\$885,000

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
30	MOSES LAKE, WA	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 10 THROUGH OCTOBER 24	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.55	\$355,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.20	\$240,000
C. 300,001 gallons and over		200,000	Gallons	\$1.72	\$344,000
TOTALS FOR BASIS OF AWARD		500,000			\$939,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
30	MOSES LAKE, WA	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 10 THROUGH OCTOBER 24	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.76	\$376,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.27	\$254,000
C. 300,001 gallons and over		200,000	Gallons	\$1.82	\$364,000
TOTALS FOR BASIS OF AWARD		500,000			\$994,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
30	MOSES LAKE, WA	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 10 THROUGH OCTOBER 24	
QUALIFIED PRODUCT OFFERED			QUALIFICATION LOT NO		
NAME: Phos-Chek LC95A			1051695-C		
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$3.99	\$399,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.35	\$270,000
C. 300,001 to gallons and over		200,000	Gallons	\$1.93	\$386,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,055,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
30	MOSES LAKE, WA	USDA, FS REGION 6	APPROVED QPL PRODUCTS	JUNE 10 THROUGH OCTOBER 24	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek LC95A				QUALIFICATION LOT NO 1051695-C	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	\$4.23	\$423,000
B. 100,001 to 300,000 gallons		200,000	Gallons	\$1.43	\$286,000
C. 300,001 to gallons and over		200,000	Gallons	\$2.05	\$410,000
TOTALS FOR BASIS OF AWARD		500,000			\$1,119,000

SECTION B – SCHEDULE OF ITEMS #2

OPTION YEAR 1

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
31	SANTA MARIA, CA	FS	APPROVED QPL PRODUCTS	MAY15 THROUGH NOV 15, 2012	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		~20,000	Agency Gallons	2.67	53,400
		~80,000	Gallons	4.37	349,600
B. 100,001 to 400,000 gallons		300,000	Gallons	1.61	483,000
C. 400,001 gallons and over		100,000	Gallons	1.89	189,000
TOTALS FOR BASIS OF AWARD		500,000			1,075,000

OPTION YEAR 2

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
31	SANTA MARIA, CA	FS	APPROVED QPL PRODUCTS	MAY15 THROUGH NOV 15, 2013	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F <i>or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	4.63	463,000
B. 100,001 to 400,000 gallons		300,000	Gallons	1.71	513,000
C. 400,001 gallons and over		100,000	Gallons	2.00	200,000
TOTALS FOR BASIS OF AWARD		500,000			1,176,000

OPTION YEAR 3

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
31	SANTA MARIA, CA	FS	APPROVED QPL PRODUCTS	MAY15 THROUGH NOV 15, 2014	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F <i>or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	4.91	491,000
B. 100,001 to 400,000 gallons		300,000	Gallons	1.81	543,000
C. 400,001 gallons and over		100,000	Gallons	2.12	212,000
TOTALS FOR BASIS OF AWARD		500,000			1,246,000

OPTION YEAR 4

BID ITEM	AIRTANKER BASE	AGENCY	PRODUCT REQUIREMENT	REQUIRED DELIVERY PERIOD	
31	SANTA MARIA, CA	FS	APPROVED QPL PRODUCTS	MAY15 THROUGH NOV 15, 2015	
QUALIFIED PRODUCT OFFERED NAME: Phos-Chek P100-F <i>or MVP-F</i>				QUALIFICATION LOT NO 0363094-B	
PRICING CATEGORY		ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
A. Zero to 100,000 gallons		100,000	Gallons	5.20	520,000
B. 100,001 to 400,000 gallons		300,000	Gallons	1.92	576,000
C. 400,001 gallons and over		100,000	Gallons	2.25	225,000
TOTALS FOR BASIS OF AWARD		500,000			1,321,000

SECTION B – SCHEDULE OF ITEMS

B-2 MISCELLANEOUS SERVICES

In accordance with Section G, the following miscellaneous service items need to be priced. When ordered by the Government and performed by the Contractor, the following service items will be paid at these rates:

- (a) Off-load Retardant \$__0____ per occurrence
- (b) Reload retardant into aircraft \$__0____ per occurrence
- (c) Load aircraft with water \$__100__ per occurrence
- (d) Extended Ready Delivery Status \$__40 __ per person / hr
- (e) Call-up Outside Required Delivery Period \$__500 __per day guarantee
 (Pre-Delivery, Post-Delivery, and Optional Delivery Periods)
- (f) Mobilization and Demobilization Actual cost basis
 (Pre-Delivery, Post-Delivery, and Optional Delivery Periods)
- (g) Product will be supplied to support other needs as requested by the base manager at the mixed prices, regardless of whether its mixed or concentrate as requested. Mixed Prices
- (h) Utilization of additional pits which will require the need for additional personnel (Pre-Delivery, Post-Delivery and Optional Delivery Periods) Actual cost basis
- (i) Retardant used for winterization of base for circulation through manifold – 500 gallons maximum Actual cost basis
- (j) Government owned equipment repair (**materials**) Actual cost basis
- (k) Government owned equipment maintenance/repair Labor \$__50__per hr
- (l) Other Services:
 - __Parking Tender_____ \$ 300 per person/~~hr~~ day
 - __Timekeeper _____ \$ 300 per person/~~hr~~ day
 - __Ramp Manager_____ \$ 400 per person/~~hr~~ day
 - __* Plus actual travel expenses if applicable

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

PART I – THE SCHEDULE

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

C-1 SCOPE OF CONTRACT - FULL SERVICE RETARDANT BASE

C-2 GOVERNMENT FURNISHED PROPERTY

C-3 CONTRACTOR FURNISHED PROPERTY

C-4 REMOVAL OF CONTRACTOR FURNISHED PROPERTY

C-5 GOVERNMENT RESPONSIBILITIES

C-6 CONTRACTOR RESPONSIBILITIES

C-7 TECHNICAL REQUIREMENTS

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

C-1 SCOPE OF CONTRACT- FULL SERVICE RETARDANT BASE

- (a) The Contractor shall supply, mix, store, and load long-term fire retardant, meeting Specification 5100-304c (June 2007) with amendments, into airtankers or as directed for use in suppression of wildland fires. Contract includes personnel necessary for operating the retardant base as specified herein.
- (b) At the Government's request, the Contractor shall also be required to off-load retardant from aircraft, reload or load aircraft with water.
- (c) The supplying of retardant into the aircraft shall include all equipment (except Government furnished), labor, and retardant materials necessary for the handling of the retardant.
- (d) Due to the sporadic nature of fire activity, the Government does not guarantee placement of any orders for retardant.
- (e) Contractor may only bid fully qualified Long-Term Fire Retardant product(s) listed on the Qualified Product List at the time of opening as per the Schedule of Items.
- (f) Contractor furnished equipment shall be sufficient to meet daily peak demand as specified in Section J.
- (g) As identified in Section J.1 as applicable under other “base needs” the Contractor shall be responsible for the disposal of wash down products and associated costs.
- (h) All products are allowed a certain amount of degradation over time. If a product for some reason is deemed unusable and out of spec after this consideration, the program manager and Missoula Technology and Development Center (MTDC) will discuss, with contractor, allowable adjustments. If product is unable to be brought back to acceptable range, the contractor will remove any concentrate or mixed product that is out of specification and deemed unusable for any purpose by the Airtanker Base Manager and COR/CO within 30 days of identification.

C-2 GOVERNMENT FURNISHED PROPERTY

The Government will provide Government furnished property to the Contractor at the bases and as listed in Section J, Exhibit 1. Government furnished property will be available at the time of contract award. Contractors are encouraged to visit the site to verify the information contained in this section.

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

C-3 CONTRACTOR FURNISHED PROPERTY

The Contractor shall furnish all fire retardant, equipment, (except Government furnished), and personnel necessary to supply, mix, recirculate, store, and load fire retardant into aircraft or as directed. Contractor furnished property shall include, but is not limited to, the following:

The Contractor shall provide continuous flow or batch mixing equipment:

- (a) Equipment includes, but is not limited to, retardant dispensing pump, above ground pipe, manifold, fittings, hose, and valves necessary to mix and load aircraft to meet minimum requirements.
- (b) The Contractor shall provide equipment to remove and return unused retardant solution from loaded aircraft to storage.
- (c) The Contractor shall provide a sampling valve to be installed between the loading pump and aircraft loading valve for quality assurance testing.
- (d) The Contractor shall provide instruments (i.e., Refractometer, Marsh Funnel) and material needed to measure specific gravity and viscosity of retardant solutions.

C-4 REMOVAL OF CONTRACTOR-FURNISHED PROPERTY

(a) Retardant or retardant components remaining at the end of a contract period may be held in Government owned tank(s) or facilities, upon the written request of the Contractor and approved by the Contracting Officer.

(b) Equipment furnished by the Contractor may be either removed or stored at the tanker base during the Optional Period, upon the written request of the Contractor and approval by the Contracting Officer.

(c) If the contract is not renewed or the Contractor is not the successful bidder on the subsequent contract, the retardant and all Contractor-furnished property must be disposed of or removed at Contractor's expense within 30 days, ground and weather conditions permitting, upon written notice by the Government and prior to final acceptance of the contract. Contractor shall flush and clean all remaining Government equipment of residual product.

C-5 GOVERNMENT'S RESPONSIBILITIES

(a) The movement and parking of aircraft for the loading of retardant will not be performed by Contractor personnel.

(b) The movement of motor vehicle on the aircraft-loading ramp will be done only under the authorization of the Contracting Officer.

(c) The Government will be responsible to inspect and provide oversight to testing as described in Section E-5 Testing.

(d) The Government is responsible to maintain all government provided equipment in good working condition, however the Government may request the Contractor perform maintenance. If there is a cost to the contractor to perform the requested maintenance, the Government representative will contact the COR or CO with the request. The CO will obtain an official quote

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

prior to the work proceeding. The invoice will be submitted through regular payment procedures and will contain the appropriate documentation to support the invoice.

(e) LOT ACCEPTANCE/QUALITY ASSURANCE PROGRAM

The Lot Acceptance and Quality Assurance (LAQA) program is the Forest Service's means of spot-checking fire retardants used by large airtanker and SEAT bases and helps assure that a high standard of quality is maintained by the retardant manufacturing companies and agency tanker bases. The National Bulk Retardant Contracts and the National Full Service Retardant Contracts require involvement in the program through submission of samples on all retardant received as part of the inspection process.

The number of samples a base sends to the lab at Wildland Fire Chemical Systems (WFCS) depends on the severity of the fire season and amount of retardant received at the base. There are four categories of samples.

This program consists of EVERY BASE sending the following retardant samples:

(1) Base Opening sample: When your base opens in the spring or early summer and the retardant is thoroughly recirculated, take a one quart sample *from each tank* (we strongly suggest using the firefighting 1 qt. plastic water canteens available from your national interagency support cache). You may need to bleed some retardant from the sampling port to be sure you're actually sampling the contents of the tank. Label this sample "base opening" or "overwinter," include the date the sample was taken and tank identification, and send to WFCS.

(2) Truckload sample: Every shipment of retardant that your base receives during the season, whether it's a tanker load of liquid or a truckload of bags, needs to be sampled and tested at your base and a one quart sample sent to WFCS for confirmatory tests. Please include the shipper number and bag tag or batch number, in addition to the date and base information.

(3) Base Closing sample: Just before closing for the winter, recirculate the contents of each tank thoroughly, take a one quart sample from each tank, label it as the "base closing" sample, include the date the sample was taken and tank identification and send to WFCS. As with the Base Opening sample, you may need to bleed some retardant from the sampling port to be sure you're actually sampling the contents of the tank.

(4) Troubleshooting samples: Any sample that is sent to WFCS will be tested. If your retardant doesn't look or seem quite right, feel free to send a sample to WFCS and we will test it for you. This sample must be adequately identified and a description of the problem should be included.

Every sample needs to be labeled clearly and accurately. Self-adhesive labels are available from WFCS. Using these labels and supplying the requested information will assure the fastest turnaround of the testing of your samples.

After receiving samples, WFCS will perform some basic quality control tests, such as checking viscosity, salt content (refractometer reading), density and pH. Generally, WFCS will have test results back to the bases within 24 hours of receiving the samples. Because the LAQA program is viewed as cooperative rather than adversarial, if there is a problem with a sample, WFCS may contact the base and verify the situation. If

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

necessary, we may offer some suggestions to remedy the issue and may involve the supplier in developing a solution.

In addition to the samples already described, sufficient samples need to be taken and tested at reasonable intervals to assure that equipment is calibrated and that the retardant maintains proper quality. The basic tests are the same as those performed for the LAQA program, but are done at the base by base personnel. Although the contractor's representative may be designated to perform the tests routinely, it is important to understand that sampling is ultimately the responsibility of the agency representative. This sampling and testing is designated as base quality control and includes the following:

- (i) Salt content (refractometer or hydrometer) of each aircraft load.
- (ii) Viscosity: every 5-10 aircraft loads. Analyzed by end of each day.
- (iii) Salt content and viscosity of retardant in storage every seven days.

The results of all testing on base samples should be recorded and retained by the agency for internal use, which can be useful in tracking the source of problems, should they occur. Do not send these samples or results to WFCS unless there is a problem you need help with.

Additionally, a Fire Chemical Use Report will be sent to each base and needs to be filled out and returned to WFCS at the end of each season. It may be helpful to keep track of some of the information (such as number of planes loaded) throughout the fire season. An electronic version of the Fire Chemical Use Report can be found at:

<http://www.fs.fed.us/rm/fire/wfcs/index.htm>

- click on Lot Acceptance and Quality Assurance Program
- click on Retardant Use form at bottom of page

It is the responsibility of each manager (at both permanent and portable bases) to fill out this report and return it to WFCS. This information is used to fill out the EPA Form R, which is a component of the Toxic Release Inventory, and is required from certain bases by the EPA.

If you have any questions, please let us know. We appreciate your input, questions, concerns, etc.

Bob Pfouts
Wildland Fire Chemical Systems
5785 Hwy. 10 W.
Missoula, MT 59808
406-829-6717
Fax: 406-329-4763
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SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

C-6 CONTRACTOR'S RESPONSIBILITIES

(a) The Contractor shall provide well-trained, competent personnel to mix, load, store, and off-load fire retardant. All work under this contract shall be performed timely and in a skillful, professional manner. The Contracting Officer may, in writing, require the Contractor to remove from the work site any employee the Contracting Officer deems incompetent, unsafe, careless or otherwise objectionable or for theft, possession and/or removal of materials, supplies, equipment or any Government-owned or leased property.

(1) Minimum qualifications for each crewmember shall consist of classroom and On the Job training (OJT), which includes mixing procedures, aircraft type and capability, OSHA standards, and understanding of the base operating plan. Hot reloading training will be accomplished in conjunction with agency personnel in accordance with procedures as outlined in the Interagency Airtanker Base Operations Guide and the base specific hot-reloading plan.

(2) Documentation of training shall be provided to the Contracting Officer.

(b) The Contractor shall keep all equipment and supplies at each base clean, neat, orderly, and painted in colors that are preapproved and acceptable to the Contracting Officer. All empty bags and other litter shall be picked up and disposed of at least daily. All containers must be kept neatly stored.

(c) The contractor shall utilize all government furnished equipment with appropriate care and follow all instruction, operating procedures, and other necessary directions for use. If in the scope of the contractor performing work, the equipment breaks through normal use, the government will work with the contractor to determine the best approach to repair or replace the equipment. If it is determined that the equipment broke or failed in some manner due to carelessness, not following operating instructions, misuse or abuse by contractor personnel, the government reserves the right to require the contractor to repair or replace the equipment at the contractor's expense.

(d) The Contractor shall be responsible for cleaning up all spillages caused by mixing and loading operations. The contractor shall wash spillage from loading ramps and shall keep retardant washed off the equipment. [See Section I, Hazardous Material Identification and Material Safety Data, FAR 52.223-03] The contractor shall clean up any concentrate or mixed solution that leaks, drips, or runs where equipment is set-up, including all tanks, hoses, nozzles, concentrate containers, etc. which creates an unsafe area or unsightly appearance. The agency manager is responsible for wash-down effluent disposal procedures. Any special precautions must be fully disclosed in section J with necessary guidelines.

(e) The Contractor shall comply with the base-operating plan. A copy can be obtained through the Contracting Officer.

(f) As a minimum, the Contractor will perform testing in accordance with Section E.

(g) The Contractor shall comply with the safety and health standards applicable to retardant mixing and loading operations. (Reference OSHA General Industrial Standards 29 CFR 1910). The Contractor shall also develop and post an operations plan, which has been developed in concert with the Fire Agency's base operating plan. The plan will include as a minimum:

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

- (1) an employee organization chart showing lines of authority,
- (2) a complete list of duty assignments for each position,
- (3) a description of proper work procedures for each assignment,
- (4) a safety briefing with a list of safety rules for the operation, and,
- (5) a plan to provide follow-up training for all personnel.

The Contractor shall ensure that all employees read and understand this operations plan before they begin work at this facility.

(h) INCIDENT BEHAVIOR

It is extremely important that inappropriate behavior be recognized and dealt with promptly. Inappropriate behavior is all forms of harassment including sexual and racial harassment. Harassment in any form will not be tolerated. Non-prescription unlawful drugs, medical marijuana, and alcohol are not permitted at the incident or work site. Possession or use of these substances will result in the contractor being released from the incident or work site. During off-incident periods, personnel are responsible for proper conduct and maintenance of fitness for duty. Drug or alcohol abuse resulting in unfitness for duty will normally result in the contractor being released from the incident.

[Sexual harassment is defined as unwelcome sexual advances, request for sexual favors, and other verbal or physical conduct of a sexual nature constitute sexual harassment when (1) submission to such conduct is made either explicitly or implicitly a term or condition of an individual's employment, (2) submission to or rejection of such conduct by an individual is used as the basis for employment decisions affecting such individual, or (3) such conduct has the purpose or effect of unreasonably interfering with an individual's work performance or creating an intimidating, hostile, or offensive working environment].

C-7 TECHNICAL REQUIREMENTS

- (a) Retardant supplied through this contract must be qualified and approved for use at permanent bases (See Section J, Qualified Products List of approved fire chemicals, and Section I, Qualification Requirements, FAR 52.209-1).
- (b) All aircraft shall be loaded to their contracted load capacity or as directed by the Contracting Officer. The pilot of the aircraft may request the aircraft not be filled to their contracted load capacity due to product remaining in tank or weight concerns.
- (c) The Contractor may be required to hot load aircraft.
- (d) Aircraft loading nozzles shall be 3-inch "Kamlock" type, or equal, equipped with shutoffs.
- (e) The Contractor shall provide continuous flow loading capabilities for retardant delivery into the aircraft and any storage capacity necessary to meet the daily peak demand as specified in Section J, Exhibit J-1. This will be provided with the loading capability of a minimum rate of 400 gallons per minute and maximum of 500 gallons per minute except all Single Engine Airtankers shall be loaded at 200 gallons per minute capacity, only. The Airtanker Base Manager or designated personnel will provide all/any other loading requirements or limitations.

SECTION C – DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

(f) The Contractor shall provide off-load storage capacity as specified in Section J, Exhibit 1, separate from base storage tanks and loading facilities.

SECTION D – PACKAGING AND MARKING

PART I - THE SCHEDULE

SECTION D - PACKAGING AND MARKING

D-1 PACKING FOR DOMESTIC SHIPMENT (AGAR 452.247-72) (FEB 1988)

SECTION D – PACKAGING AND MARKING

D-1 PACKING FOR DOMESTIC SHIPMENT (AGAR 452.247-72) (FEB 1988)

Material shall be packed for shipment in such a manner that will insure acceptance by common carriers and safe delivery at destination. Containers and closures shall comply with the Interstate Commerce Commission regulations, Uniform Freight Classification Rules, or regulations of other carriers as applicable to the mode of transportation.

SECTION E – INSPECTION AND ACCEPTANCE

- E-1 CLAUSES INCORPORATED BY REFERENCES (FAR 52.252-2) (FEB 1998)**
- E-2 INSPECTION AND ACCEPTANCE OF MIXED PRODUCT**
- E-3 TESTING**

SECTION E – INSPECTION AND ACCEPTANCE

E-1 CLAUSES INCORPORATED BY REFERENCE (FAR 52.252-2) (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

www.acquisition.gov/far/

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1) CLAUSES

NUMBER	TITLE	DATE
FAR 52.246-2	INSPECTION OF SUPPLIES FIXED-PRICE	AUG 1996
FAR 52.246-16	RESPONSIBILITY FOR SUPPLIES	APR 1984

E-2 INSPECTION AND ACCEPTANCE OF MIXED PRODUCT

- (a) The Government shall inspect the mixed product for compliance with the specifications for mixed product. Inspection will take place as shown below in testing.
- (b) The delivery destination of the mixed retardant is inside the aircraft being loaded. Acceptance of the mixed product takes place when the product has entered the aircraft.
- (c) Acceptance tests will be conducted in accordance with the procedures and requirements established during the qualification test. The tests will generally be conducted prior to acceptance of the mixed retardant and will consist of simple measurements and requirements such as visual observations, salt content, and viscosity.

E-3 QUALITY ASSURANCE TESTS

Testing shall be performed during mixing and pumping operations in accordance with (Lot Acceptance, Quality Assurance, and Field Quality Control for Fire Retardant Chemicals, Publication Number: NFES 1245). Field Quality Control testing shall be accomplished by the contractor and monitored by the Base Manager and Contracting Officer. Test results shall be recorded on similar forms furnished in the back of the Field Quality Control of Fire Retardant Chemicals publication.

Quality Control Testing. Quality Control Testing is the testing done at the base to ensure that product going to the field is of proper quality. All test results shall be recorded and maintained for future reference. Base Managers are responsible for oversight and insuring that the following is accomplished:

- (1) The base personnel (Government or Contract) shall be required to test every aircraft load for salt content (refractometer reading) **as follows:**

SECTION E – INSPECTION AND ACCEPTANCE

- (i). Wet Concentrate Products – Sample and test at least 3 times during the loading operation, i.e. early in the loading, near middle of load, and late in the loading operation.
- (ii). Dry Concentrate Products – ***Sample and test every aircraft load as it is being loaded into the aircraft.***

(2) The base personnel shall test for viscosity by taking samples every five (5) to ten (10) aircraft loads and analyzing the samples at the end of each day if the product is a thickened product.

(3) The base personnel shall re-circulate mixed and concentrated retardant as appropriate for the product.

- (i) Each batch of mixed retardant made from dry powder concentrate shall be tested for salt content by refractometer reading and adjusted as necessary before transferring to storage tanks.

- (ii) Mixed retardant will be tested for salt content by refractometer in the storage tank when additional mixed retardant is added. This usually occurs during active loading of aircraft.

(4) The base personnel shall test mixed retardant in storage for compliance with salt content and viscosity every 7 days following recirculation.

The Government has the right to take random samples for assurance testing to meet QPL requirements. Quality assurance tests will be conducted in accordance with the procedures and requirements established during product qualification. These quality assurance tests will be conducted by the Government or at private laboratories at the discretion of the Government and will consist of quantifying physical and chemical properties by appropriate laboratory analysis.

The retardant products are qualified only at the mix ratios shown on the Qualified Products List (QPL Exhibit J-7) and adjusted only as necessary to stay within the indicated acceptable range of refractometer readings as shown on the table of Retardant Characteristics (Exhibit J-8).

SECTION F – DELIVERIES OR PERFORMANCE

- F-1 CLAUSES INCORPORATED BY REFERENCES (FAR 52.252-2) (FEB 1998)**
- F-2 CONTRACT PERIOD AND OPTION TO EXTEND THE TERM OF THE CONTRACT**
- F-3 DELIVERY LOCATION (AGAR 452.247-70) (FEB 1988)**
- F-4 REQUIRED DELIVERY PERIOD**
- F-5 PRE AND POST-PERIOD DELIVERY**
- F-6 OPTIONAL PERIOD DELIVERY**
- F-7 READY DELIVERY STATUS**
- F-8 RETURN-TO-READY DELVIERY STATUS**
- F-9 AUTHORIZED BREAKS**
- F-10 FAILURE TO PERFORM**
- F-11 GOVERNMENT OPERATION OF CONTRACTOR PLANT**
- F-12 ADDITIONAL ORDERING REQUIREMENTS**
- F-13 FOOD AND DRINK**
- F-14 FUEL SURCHARGE**
- F-15 OFFICE SPACE AND AMENITIES**
- F-16 FUGITIVE USAGE AT FULL SERVICE BASES**

SECTION F – DELIVERIES OR PERFORMANCE

F-1 CLAUSES INCORPORATED BY REFERENCE (FAR 52.252-2) (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

<http://www.acquisition.gov/far/>

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1) CLAUSES

CLAUSE NUMBER	DATE	TITLE
FAR 52.211-17	SEP 1989	DELIVERY OF EXCESS QUANTITIES
FAR 52.242-15	AUG 1989	STOP-WORK ORDER
FAR 52.242-17	APR 1984	GOVERNMENT DELAY OF WORK
FAR 52.247-34	NOV 1991	F.O.B. DESTINATION
FAR 52.247-55	JUN 2003	F.O.B. POINT FOR DELIVERY OF GOVERNMENT FURNISHED PROPERTY

F.2 OPTION TO EXTEND THE TERM OF THE CONTRACT (FAR 52.217-9)

Base Year Contract with Four Option Years:

The contract period shall ***extend from April 1 to March 31 of each year.*** However, at the option of the Government, the contract may be renewed for four option year periods provided the Contracting Officer serves notice of intent to renew at least 60 days prior to contract expiration. ***The extension will be with the same terms and conditions of the contract and pricing for that option year will be enforced.***

F-3 DELIVERY LOCATION (AGAR 452.247-70) (FEB 1988)

Shipment of deliverable items, other than reports, shall be to locations as designated in Section B, Supplies or Services and Prices/Costs.

F-4 REQUIRED DELIVERY PERIOD

Required delivery period for each location(s) will be as designated in Section B, Supplies or Services and Prices/Costs.

F-5 PRE- AND POST-PERIOD DELIVERY

The Government reserves the right to order retardant for the period 60 days before and 60 days after the Required Delivery Period at the prices specified in the contract. During the Pre- and Post-Periods, the Contractor must deliver retardant as specified herein within 24 hours of receipt of an order.

SECTION F – DELIVERIES OR PERFORMANCE

F-6 OPTIONAL PERIOD DELIVERY

Outside the Required Delivery Period and any Pre-Delivery and Post-Delivery Periods, the Government may request service on an intermittent basis. This period is called the Optional Period. Orders placed during this period will be subject to acceptance by the Contractor. If accepted, all terms and conditions of the contract will apply.

F-7 READY DELIVERY STATUS

(a) Ready delivery status is defined as the ability to begin pumping and loading operations within 3 minutes after an order is placed. Ready delivery status shall be maintained during the normal operating day.

(b) The normal operating day is 9 hours. The Contracting Officer, Contracting Officer Representative, or Airtanker Base Manager shall establish and may change the times of the normal operating day by issuance of a work order as necessary. However, the normal operating day may not exceed the number of hours stated herein unless aircraft are being loaded OR unless the mixing crew is ordered to be in extended ready delivery status. At joint California Division of Forestry (CDF) CalFire/USDA FS bases, the normal operating day will constitute 10 ½ hours per day and should be bid accordingly. There will be no extended ready delivery status until the passage of 10 ½ hours.

(c) Occasional temporary time changes to the normal operating day may be made by verbal notification to the Contractor by the close of business the preceding day.

F-8 RETURN-TO-READY DELIVERY STATUS

(a) The Contractor shall inform the Contracting Officer as to how appropriate personnel may be contacted. These persons will be allowed 1 (one) hour from the initial attempt by the Government to contact the Contractor or his authorized representative to provide ready delivery status.

(b) If not requested to be on Return-to-Ready Delivery Status, Contractor personnel will be considered to be off duty and may not be required to Return-to-Ready Delivery Status that day.

F-9 AUTHORIZED BREAKS

During the contract period, when conditions permit, the Contracting Officer may approve authorized breaks to allow Contractor personnel time off from the base.

F-10 FAILURE TO PERFORM

(a) If the Contractor fails to provide ready delivery status, the Government reserves the right to take over Contractor's operations. If the Government exercises this right, the Contractor shall be liable for all costs incurred resulting from failure to perform.

(b) If the Contractor fails to perform as required, the Government reserves the right to dispatch the Airtanker(s) to alternate base(s) for loading of fire retardant in an emergency situation. If the Government exercises this right, the Contractor shall be liable for all incurred costs resulting from failure to perform, including but not limited to, hourly flight time for the Airtanker(s), standby time, and any increase in cost for the retardant.

SECTION F – DELIVERIES OR PERFORMANCE

F-11 GOVERNMENT OPERATION OF CONTRACTOR PLANT

During or outside of the required delivery period, the Government may operate the retardant plant on an intermittent and short-term basis if Contractor personnel are not available. The Government will attempt to contact the Contractor to secure their approval prior to operating the retardant plant. Payment for the retardant will be made at the applicable bid rate in Section B, Schedule of Items.

F-12 ADDITIONAL ORDERING REQUIREMENTS

Orders given to maintain ready delivery status during the Required Delivery Period, Pre, Post, or Optional Period may be made orally and will be documented in writing by Project Inspector/COR.

F-13 FOOD AND DRINK

The Airtanker Base Managers shall provide meals, ice, and drinks at the Government's expense in order to sustain fire fighting operations. If the crews are required to be on site/base due to potential fire emergencies, or the crew is flying, then appropriate meals shall be provided. In addition, extended standby ordered by the Government in excess of 1 hour requires dinner to be provided.

F-14 FUEL SURCHARGE

Fuel Surcharge - The Government will reimburse the Contractor for the fuel surcharge for each shipment of retardant in a fixed amount as indicated in Exhibit J-11, Fuel Surcharge by Item Number. The surcharge amounts will be renewed annually based on the average percent of fuel surcharge for the previous year as mutually agreed upon the Contracting Officer and the Contractor. The Contractor shall provide actual shipment costs with actual surcharge costs to the Contracting Officer on an annual basis no later than December 1 annually. The contractor warrants that the surcharge information provided is not in excess of any fuel surcharge imposed on other forms for which the transportation firms used provides freight hauling services. Invoices for fuel surcharges will be submitted to the Airtanker Base Managers for processing. The Airtanker Base Manager or their designee will date stamp date of receipt and submit to the Albuquerque Service Center no later than five days of receipt unless there are problems with the invoices.

Occasionally, retardant may be relocated from an airtanker base to a non-contracted location. If this should occur, when the airtanker base is restocked, then a credit will be given for the restock fuel surcharge.

F-15 OFFICE SPACE AND AMENITIES

Office space if available in existing airtanker base facilities should be identified and made known in Section J-1 under the Other Base Needs column. The contractor should inquire as to the condition of the office space as well as the size in order to properly determine if it will meet their staffing needs. If the space available will not work, the airtanker base manager and contractor will determine an appropriate alternative.

The contractor personnel will have access to the same amenities as government personnel in terms of restrooms and break areas for meals.

SECTION F – DELIVERIES OR PERFORMANCE

F-16 FUGITIVE USAGE AT FULL SERVICE BASES

For special projects/fires, (i.e., national parks, etc.), Full Service Bases are authorized to switch to a fugitive product when needed. At that time, the cost for the fugitive product will be a standard increase of \$.13 per gallon for the Category the base is currently using. A minimum of one (1) truckload is required to order. If the product is returned (full Phos-bin) there will be a 5% restock charge for the returned material and in addition a fuel surcharge may be assessed for freight costs.

SECTION G – CONTRACT ADMINISTRATION

- G-1 METHOD OF MEASUREMENT**
- G-2 BASIS OF PAYMENT**
- G-3 PAYMENT PROCEDURES**
- G-4 GOVERNMENT REPRESENTATIVE**

SECTION G – CONTRACT ADMINISTRATION

G-1 METHOD OF MEASUREMENT

The primary method of measurement will be mass flow meter and the inventory method will be used as a backup check. Methods will be used in accordance with the following:

(a) Mass Flowmeter® Method (Micro Motion®)

(1) Retardant will be measured in gallons. All retardant will be delivered through mass flowmeters reading in total pounds delivered. Pounds will then be converted to gallons for payment.

(2) Calibration and verification to insure meter accuracy will be performed as stated in the following Forest Service guide: "User/Procurement Manual for Retardant Measurement Mass Flowmeter". Each meter will be calibrated annually as early in the season as possible by the Government. Verification of meter accuracy may be requested at anytime at the request of the Contractor or the Contracting Officer. Such verification will be performed in the presence of the Contractor and the Contracting Officer. If during the season, micro motion meter discrepancies occur, the cost of recalibration will be paid by either the Government or the contractor depending on recalibration results. If the micro motion meter is calibrated correctly, then the contractor will pay for the recalibration, and if incorrectly calibrated the Government will pay for the cost.

(3) All gallons of retardant used and all other services will be recorded on the Retardant Use Worksheet (See Section J). This form shall be completed on a daily basis.

(b) Inventory Method

(1) The Contractor shall deliver bulk retardant by the ton to each retardant base, record the number of tons, and attach the truck weight invoices to the Retardant Inventory/Use Worksheet. (See Section J.)

(2) Retardant will be measured in gallons converted from pounds delivered using the Retardant Inventory/Use Worksheet.

(A) Bulk retardant (converted to gallons) on hand at the retardant base at the beginning of the 2-week period, plus

(B) Mixed retardant (in gallons) on hand at the retardant base at the beginning of the 2-week period, plus

(C) Total tons of retardant (converted to gallons) delivered to the retardant base, less

(D) Bulk retardant (converted to gallons) on hand at the retardant base at the end of the two-week period, less

(E) Mixed retardant (converted to gallons) on hand at the retardant base at the end of the two-week period.

SECTION G – CONTRACT ADMINISTRATION

G-2 BASIS OF PAYMENT

(a) Retardant.

(1) Payment will be made at the applicable bid rate in Section B, Schedule of Items, per gallon for actual gallons of retardant delivered into the aircraft. Unit prices for each sub-item will be applied until the gallons of retardant delivered exceeds that sub-item quantity limit; i.e., first, sub-item A unit price will be applied until the sub-item A quantity limit is reached; then sub-item B unit price comes into effect until the quantity limit in sub-item B is reached; and so forth. For all quantities of retardant over and including the starting quantity for the last sub-item, the unit price for that last sub-item will be applied until the end of the contract year. Sub-item quantity limits will be activated at the start of the initial contract year and at the start of each renewal year.

(2) When retardant salt content falls outside the acceptable range (see Section J, Retardant Characteristics and Mix Factors Table, and Publication NFES 1245, "Lot Acceptance, Quality Assurance, and Field Quality Control for Fire Retardant Chemicals") an appropriate payment deduction will be made by the Contracting Officer.

(b) Off-Loading, Re-Loading, and Water Loading. Payment will be made for off-loading, reloading, and water loading on a per occurrence basis at the specified rates shown in Section B.

(c) Extended Ready Delivery Status. The Contractor will be paid at an hourly rate (rounded to the next full hour) specified in Section B for each authorized crew member whenever the Agency requires ready delivery status in excess of the applicable normal working day hours (See Section F, Ready Delivery Status). The first 9 hours of Ready Delivery Status (or 10 1/2 as referenced in Ready Delivery Status) each day will be considered the normal operating day.

(d) Call-Up Outside Required Delivery Period. When required to be in Ready Delivery Status during the 60 day Pre-, Post-, or Optional Periods, a minimum of 3 days call-up is guaranteed. If during the pre-delivery, or post-delivery, or optional delivery periods less than 10,000 gallons of retardant is pumped in any day, a minimum of **\$500** per day will be paid.

(e) Reimbursement for Mobilization and Demobilization Costs

(1) When service is ordered outside of the required delivery period (pre-delivery, post-delivery, and optional delivery periods) and there is a break in service, the Government will reimburse the Contractor for all necessary and reasonable costs on an actual cost basis for the mobilization and demobilization costs associated with the personnel needed to deliver fire retardant into the aircraft.

(2) Such costs may include, but are not limited to, airline or bus fares, small aircraft usage, vehicle mileage, and telephone calls.

SECTION G – CONTRACT ADMINISTRATION

(3) Claims for reimbursement shall be supported by itemized invoices and shall be submitted to the designated payment office.

G-3 PAYMENT PROCEDURES

(a) The Cumulative Retardant Use/Payment Summary shall be used for payment processing (See Section J). The Retardant Use Record and/or Retardant Inventory/Use Worksheet shall support each payment summary.

(b) Payment will be processed about the first day and sixteenth day of each month.

(c) Upon completion of the Required Delivery Period and any extensions thereof, final payment will not be made until the Government furnished property has been returned and a Contract Release has been furnished at the end of the contract. The final payment shall be accompanied by a Contract Release and Transfer of Property Forms.

(d) Payment Procedures: Contracts for permanent bases only.

(1) Forest Service Base managers shall verify the dollar amounts billed against the negotiated contract price and verify the quantities on the invoice. Submit the original invoice, date stamped upon receipt of the invoice, signed with full name (first and last) printed, full signature and the statement “Services received and are proper for payment” on the invoice. The following shall also be included with each invoice: the appropriate Retardant Use Record and/or Retardant/Use Worksheet that shows the distribution of the total charges on the invoice to the appropriate job code(s) and the over-ride code(s). Submit the reviewed, approved, signed and dated invoice and the appropriate back-up documentation via e-mail to ASC_IPC@fs.fed.us . The e-mail subject line shall include: The ICL Invoice number, the name of the Air Tanker Base and the name of the Air Tanker Base representative. An alternate method to submit invoices is by fax to: 866-816-9532. Include your telephone number contact information in case ASC has questions. If you are unable to submit invoices either electronically or by fax, mail the invoice and back-up documents to the following address:

USDA, Forest Service
Albuquerque Service Center
Incident Business Branch
101 B Sun Ave. NE
Albuquerque, NM 87109
Phone: 877-372-7249
FAX: 877-816-9532

NOTE: The supporting documentation to be included for payment needs to be date stamped upon receipt, clearly showing the actual date the invoice was received, the name of the base, Contract number and the name and contact number of the individual approving the invoice if the payment center has questions..

SECTION G – CONTRACT ADMINISTRATION

- (2) BLM Payment Procedures:** This contract is considered an established source for BLM purposes. ICL, the vendor shall submit invoices to the BLM ordering unit (e.g. Attention: Airtanker Base Manager). The BLM ordering unit shall create an order/payment document in BLM’s electronic procurement system (FBMS). Once the document is created, the order number must be provided to ICL for them to invoice BLM via IPP (see below)

Electronic Invoicing and Payment Requirements – Internet Payment Platform (IPP) (September 2011)

- (I) Payment requests must be submitted electronically through the US Department of the Treasury’s Internet Payment Platform System (IPP).**
- (ii) “Payment request” means any request for contract financing payment or invoice payment by the Contractor. To constitute a proper invoice, the payment request must comply with the requirements identified in the applicable Prompt Payment clause included in the contract, or the clause FAR 52.212-4 Contract Terms and Conditions – Commercial Items included in commercial item contracts. The IPP website address is:**
<https://www.ipp.gov>.
- (iii) Under this contract, the following documents are required to be submitted as an attachment to the IPP invoice:**

Vendor’s Itemized Invoice

- (iv) The Contractor must use the IPP website to register, access and use IPP for submitting requests for payment. The Contractor Government Business Point of Contact (as listed in CCR) will receive enrollment instructions via e-mail assistance from the Federal Reserve Bank of Boston (FRBB) within 3 – 5 business days of the contract award date. Contractor assistance with enrollment can be obtained by contacting the IPP Production Helpdesk via email ippgroup@bos.frb.org or phone: (866) 973-3131.**
- (v) If the Contractor is unable to comply with the requirement to use IPP for submitting invoices for payment, the Contractor must submit a waiver request in writing to the BLM Ordering Officer with its proposal or quotation.**

(e) Payments for Federal Agencies will be in accordance with FAR 52-232.25, Prompt Payment.

G-4 GOVERNMENT REPRESENTATIVE

Whenever the Contractor is in Ready Delivery Status, either during the Required Delivery Period or any Optional Delivery Period, a Contracting Officer’s Representative or designated Federal Project Inspector shall be present to provide oversight in retardant operations to include, but not limited to lot acceptance testing, and quality assurance

SECTION G – CONTRACT ADMINISTRATION

testing. In addition the Project Inspector will ensure timely and accurate processing of payment records.

G-5 FULL SERVICE RETARDANT CONTRACT INVOICING

(a) All invoices affiliated with the full service contract AG-024B-C-11-9015 will be submitted to the appropriate point of contact for each Forest Service Airtanker base under the contract through email from the current contractor, ICL Performance Products, LP.

(b) ICL has the responsibility to submit a proper invoice to the government, and the government has the responsibility to acknowledge receipt of a proper invoice, review the invoice, and verify the charges are correct. Requiring the invoices be submitted electronically will provide for timely delivery and acceptance of the invoices and minimize or eliminate missing invoices.

(c) As Airtanker Base Manager you have been designated Project Inspector for the contract. Your responsibility for managing the contract includes the appropriate review and audit of all invoices submitted under the terms of the contract. The Albuquerque Service Center, Incident Business Branch has agreed to accept electronically scanned signatures for services received and ready for payment rather than hardcopy documents. This electronic allowance will provide for better tracking of invoices as well as minimize or eliminate prompt payment interest payments.

(d) Print and date stamp the invoice upon receipt in order to review the invoice. In reviewing the invoice validate all charges on the invoice against the appropriate documentation you maintain, the pricing in the contract for the appropriate year, and any other charges that were agreed to through the contract. After you have reviewed and verified the charges are appropriate and correct, sign and print your full name on the invoice and state that services were received and it is proper to pay and date it. Scan the signed invoice and submit it and the appropriate document that identifies the job codes and over rides and break down of the charges to ASC. This is the only documentation needed by ASC in order to process the invoice for payment. You will maintain all supporting documents with a copy of the invoice for the records. This documentation should be kept for six years past the close of the contract.

(e) Electronic completed invoices and documents should be submitted to ASC_IPC@fs.fed.us. If it is more convenient for you to fax, fax to 1-866-816-9532. If you fax these documents follow-up with a phone call to confirm receipt.

(f) The following are the key points for processing invoices:

(1) Print invoice as soon as received

(2) Date stamp when received

SECTION G – CONTRACT ADMINISTRATION

(3) Review invoice charges and audit against the official record of gallons pumped and other applicable charges

(4) Verify the charges on the invoice are proper, sign and date the invoice

o

(i) Full signature required (First and Last name)

o

(ii) Print full name

o

(iii) Required statement saying “ Services Received and Proper for Payment”

(5) Submit invoice and documentation (with signature and dates) showing the total charges appropriately spread to the job codes and over ride codes to ASC via email or fax

o

(6) Check all job codes to ensure they were not changed during the life of the incident and adjust Daily records if necessary (Utilize Firecode)

(7) Submit competed invoice within five days of receipt

(8) Respond promptly to any inquiries from ASC either via telephone or email as quickly as possible – they cannot move forward with processing payments or credits until you respond

(9) Payments are time sensitive and fall within the Prompt Payment Act for interest eligibility

G-6 FUEL SURCHARGE INVOICES

(a) Fuel surcharge invoices and appropriate supporting documentation will be submitted electronically by ICL to the appropriate point of contact for each Forest Service Airtanker Base. ***The Contractor’s invoices for Fuel Surcharges shall be included with the invoice for services as specified in G-5.*** The invoice processing procedures for these invoices are the same as the other invoices although the job code will be the appropriate Fuel Surcharge Job Code established for each region.

(b) For the full service contracted Airtanker bases, fuel surcharge invoices will only be paid by ASC. Do not pay these with purchase cards.

Questions or concerns on any invoice should be directed to the Contracting Officer Representative or ICL.

SECTION H – SPECIAL REQUIREMENTS

H-1 POST AWARD CONFERENCE (AGAR 452.215-73) (NOV 1996)

H-2 INSURANCE COVERAGE (AGAR 452.228-71) (NOV 1996)

SECTION H – SPECIAL REQUIREMENTS

H-1 POST AWARD CONFERENCE (AGAR 452.215-73) (NOV 1996)

Post award conferences with the successful Offeror(s) are required. The conferences will be scheduled and held prior to the first day of the required delivery period. The conference(s) will be held at a time and location established within 30 days after contract award by the Contracting Officer.

H-2 INSURANCE COVERAGE (AGAR 452.228-71) (NOV 1996)

Pursuant to FAR Clause 52.228-5, Insurance--Work on a Government Installation, the Contractor will be required to present evidence to show, as a minimum, the amounts of insurance coverage indicated below:

(a) Workers Compensation and Employer's Liability. The Contractor is required to comply with applicable Federal and State workers' compensation and occupational disease statutes. If occupational diseases are not compensable under those statutes, they shall be covered under the employer's liability section of the insurance policy, except when contract operations are so commingled with a Contractor's commercial operations that it would not be practical to require this coverage. Employer's liability coverage of at least \$100,000 shall be required, except in States with exclusive or monopolistic funds that do not permit worker's compensation to be written by private carriers.

(b) General Liability. The Contractor shall have bodily injury liability insurance coverage written on the comprehensive form of policy of at least \$500,000 per occurrence.

(c) Automobile Liability. The Contractor shall have automobile liability insurance written on the comprehensive form of a policy. The policy shall provide for bodily injury and property damage liability covering the operation of all automobiles used in connection with performing the contract. Policies covering automobiles operated in the United States shall provide coverage of at least \$200,000 per person and \$500,000 per occurrence for bodily injury and \$20,000 per occurrence for property damage.

(d) Paragraph (d) of this AGAR clause has been deleted because it is not applicable to this contract.

H-2 PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS-REPRESENTATION (FAR 52.209-2) (JUL 2009)

(a) *Definition*. "Inverted domestic corporation" means a foreign incorporated entity which is treated as an inverted domestic corporation under [6 U.S.C. 395\(b\)](#), *i.e.*, a corporation that used to be incorporated in the United States, or used to be a partnership in the United States, but now is incorporated in a foreign country, or is a subsidiary whose parent corporation is incorporated in a foreign country, that meets the criteria specified in [6 U.S.C. 395\(b\)](#), applied in accordance with the rules and definitions of [6 U.S.C. 395\(c\)](#).

(b) *Relation to Internal Revenue Code*. A foreign entity that is treated as an inverted domestic corporation for purposes of the Internal Revenue Code at [26 U.S.C. 7874](#) (or would be except that the inversion transactions were completed on or before March 4, 2003), is also an inverted domestic corporation for purposes of [6 U.S.C. 395](#) and for this solicitation provision (see FAR [9.108](#)).

SECTION H – SPECIAL REQUIREMENTS

(c) *Representation.* By submission of its offer, the offeror represents that it is not an inverted domestic corporation and is not a subsidiary of one.

H-3 COMMERCIAL FILMING AND VIDEO TAPING

In accordance with 36 C.F.R. Part 251 and U.S. Forest Service Manuals 1600 and 2700 all commercial filming or videotaping (e.g., filming for feature films, reality shows, documentaries, television specials, etc.) on National Forest System lands requires the filming entity to apply for, and obtain, a special use authorization prior to the start of any filming, or associated activities, on National Forest System lands. This requirement is applicable to filming directly by contractors and is also applicable to filming of contractors of the U.S. Forest Service while on National Forest System lands.

Any filming, or associated activities, occurring on National Forest System lands pursuant to a properly acquired special use authorization may be limited or prohibited during a fire fighting or incident support situation at the discretion of the Incident Commander.

SECTION I – CONTRACT CLAUSES

- I-1 CLAUSES INCORPORATED BY REFERENCE (FAR 52.252-2) (FEB 1998)**
- I-2 QUALIFICATION REQUIREMENTS (FAR 52.209-1) (FEB 1995)**
- I-3 UPDATES OF PUBLICLY AVAILABLE INFORMATION REGARDING RESPONSIBILITY MATTERS (FAR 52.209-9) (JAN 2011)**
- I-4 ECONOMIC PRICE ADJUSTMENT – LABOR AND MATERIAL (FAR 52.216-4) (JAN 1997)**
- I-5 OPTION TO EXTEND THE TERM OF THE CONTRACT (FAR 52.217-9) (MAR 2000)**
- I-6 STATEMENT OF EQUIVALENT RATES FOR FEDERAL HIRES (FAR 52.222-42) (MAY 1989)**
- I-7 EMPLOYMENT ELIGIBILITY VERIFICATION (FAR 52.222-54) (JAN 2009)**

SECTION I – CONTRACT CLAUSES

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<http://www.acquisition.gov/far/>

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1) CLAUSES:

CLAUSE	DATE	TITLE
(FAR 52.202-1)	(JUL 2004)	DEFINITIONS
(FAR 52.203-3)	(APR 1984)	GRATUITIES
(FAR 52.203-5)	(APR 1984)	COVENANT AGAINST CONTINGENT FEES
(FAR 52.203-6)	(SEP 2006)	RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT
(FAR 52.203-7)	(OCT 2010)	ANTI-KICKBACK PROCEDURES
(FAR 52.203-8)	(JAN 1997)	CANCELLATION, RESCISSION, AND RECOVERY OF FUNDS FOR ILLEGAL OR IMPROPER ACTIVITY
(FAR 52.203-10)	(JAN 1997)	PRICE OR FEE ADJUSTMENT FOR ILLEGAL OR IMPROPER ACTIVITY
(FAR 52.203-12)	(OCT 2010)	LIMITATION ON PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS
(FAR 52.204-4)	(AUG 2000)	PRINTED OR COPIED DOUBLE-SIDED ON RECYCLED PAPER
(FAR 2.204-6)	(APR 2008)	DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER
(FAR 52.204-7)	(APR 2008)	CENTRAL CONTRACTOR REGISTRATION
(FAR 52.209-6)	(DEC 2010)	PROTECTING THE GOVERNMENT'S INTEREST WHEN SUBCONTRACTING WITH CONTRACTORS DEBARRED, SUSPENDED, OR PROPOSED FOR DEBARMENT
(FAR 52.211-5)	(AUG 2000)	MATERIAL REQUIREMENTS
(FAR 52.216-4)	(JAN 1997)	ECONOMIC PRICE ADJUSTMENT – LABOR AND MATERIAL REQUIREMENTS
(FAR 52.216-21)	(OCT 1995)	REQUIREMENTS
(FAR 52.219-8)	(JAN 2011)	UTILIZATION OF SMALL BUSINESS CONCERNS
(FAR 52.219-9)	(JAN 2011)	SMALL BUSINESS SUBCONTRACTING PLAN
(FAR 52.222-4)	(JUL 2005)	CONTRACT WORK HOURS AND SAFETY STANDARDS ACT – OVERTIME COMPENSATION
(FAR 52.222-20)	(OCT 2010)	WALSH-HEALEY PUBLIC CONTRACTS ACT
(FAR 52.222-21)	(FEB 1999)	PROHIBITION OF SEGREGATED FACILITIES
(FAR 52.222-26)	(MAR 2007)	EQUAL OPPORTUNITY
(FAR 52.222-35)	(SEP 2010)	EQUAL OPPORTUNITY FOR VETERANS
(FAR 52.222-36)	(OCT 2010)	AFFIRMATIVE ACTION FOR WORKERS WITH DISABILITIES
(FAR 52.222-37)	(SEP 2010)	EMPLOYMENT REPORTS VETERANS
(FAR 52.222-41)	(NOV 2007)	SERVICE CONTRACT ACT OF 1965

SECTION I – CONTRACT CLAUSES

CLAUSE	DATE	TITLE (Continued)
(FAR 52.222-43)	(SEP 2009)	FAIR LABOR STANDARDS ACT AND SERVICE CONTRACT ACT—PRICE ADJUSTMENT (MULTIPLE YEAR AND OPTION CONTRACTS).
(FAR 52.222-44)	(SEP 2009)	FAIR LABOR STANDARDS ACT AND SERVICE CONTRACT ACT—PRICE ADJUSTMENT
(FAR 52.222-54)	(JAN 2009)	EMPLOYMENT ELIGIBILITY VERIFICATION
(FAR 52.223-3)	(JAN 1997)	HAZARDOUS MATERIAL IDENTIFICATION AND MATERIAL SAFETY DATA (ALT 1 – JULY 1997)
(FAR 52.223-5)	(AUG 2003)	POLLUTION PREVENTION AND RIGHT TO KNOW INFORMATION
(FAR 52.223-6)	(MAY 2001)	DRUG-FREE WORKPLACE
(FAR 52.223-18)	(SEP 2010)	CONTRACTOR POLICY TO BAN TEXT MESSAGING WHILE DRIVING
(FAR 52.223-14)	(AUG 2003)	TOXIC CHEMICAL RELEASE REPORTING
(FAR 52.225-1)	(FEB 2009)	BUY AMERICAN ACT - SUPPLIES
(FAR 52.225-3)	(JUN 2009)	BUY AMERICAN ACT – FREE TRADE AGREEMENTS – ISRAELI TRADE ACT
(FAR 52.225-13)	(JUN 2008)	RESTRICTIONS ON CERTAIN FOREIGN PURCHASES
(FAR 52.227-1)	(DEC 2007)	AUTHORIZATION AND CONSENT
(FAR 52.227-2)	(DEC 2007)	NOTICE AND ASSISTANCE REGARDING PATENT AND COPYRIGHT INFRINGEMENT
(FAR 52.227-3)	(APR 1984)	PATENT INDEMNITY
(FAR 52.228-5)	(JAN 1997)	INSURANCE -- WORK ON A GOVERNMENT INSTALLATION
(FAR 52.228-7)	(MAR 1996)	INSURANCE -- LIABILITY TO THIRD PERSONS
(FAR 52.229-3)	(APR 2003)	FEDERAL, STATE, AND LOCAL TAXES
(FAR 52.232-1)	(APR 1984)	PAYMENTS
(FAR 52.232-8)	(FEB 2002)	DISCOUNTS FOR PROMPT PAYMENT
(FAR 52.232-11)	(APR 1984)	EXTRAS
(FAR 52.232-17)	(OCT 2010)	INTEREST
(FAR 52.232-23)	(JAN 1986)	ASSIGNMENT OF CLAIMS
(FAR 52.232-25)	(OCT 2008)	PROMPT PAYMENT
(FAR 52.232-33)	(OCT 2003)	PAYMENT BY ELECTRONIC FUNDS TRANSFER – CENTRAL CONTRACTOR REGISTRATION
(FAR 52.233-1)	(JUL 2002)	DISPUTES
(FAR 52.233-3)	(AUG 1996)	PROTEST AFTER AWARD
(FAR 52.236-3)	(APR 1984)	SITE INVESTIGATION AND CONDITIONS AFFECTING THE WORK
(FAR 2.236-7)	(NOV 1991)	PERMITS AND RESPONSIBILITIES
(FAR 52.242-13)	(JUL 1995)	BANKRUPTCY
(FAR 52.243-1)	(AUG 1987)	CHANGES – FIXED PRICE
(FAR 52.245-1)	(AUG 2010)	GOVERNMENT PROPERTY
(FAR 52.245-2)	(AUG 2010)	GOVERNMENT PROPERTY INSTALLATION OPERATION SERVICE
(FAR 52.246-17)	(JUN 2003)	WARRANTY OF SUPPLIES OF A NONCOMPLEX NATURE
(FAR 52.246-23)	(FEB 1997)	LIMITATION OF LIABILITY

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(FAR 52.249-2) (MAY 2004) TERMINATION FOR CONVENIENCE OF THE GOVERNMENT
(FIXED PRICE)

CLAUSE	DATE	TITLE (Continued)
(FAR 52.249-8) (APR 1984) (FAR 52.253-1) (JAN 1991)		DEFAULT (FIXED-PRICE SUPPLY AND SERVICE) COMPUTER GENERATED FORMS

I-2 QUALIFICATION REQUIREMENTS (FAR 52.209-1) (FEB 1995)

(a) Definition.

"Qualification Requirement," as used in this clause means a Government requirement for testing or other quality assurance demonstration that must be completed before award.

(b) One or more qualification requirements apply to the supplies or services covered by this contract. For those supplies or services requiring qualification, whether the covered product or service is an end item under this contract or simply a component of an end item, the product, manufacturer, or source must have demonstrated that it meets the standards prescribed for qualification before award of this contract. The product, manufacturer, or source must be qualified at the time of award whether or not the name of the product, manufacturer, or source is actually included on a qualified products list, qualified manufacturers list, or qualified bidders list. Offerors should contact the agency activity designated below to obtain all requirements that they or their products or services, or their subcontractors or their products or services, must satisfy to become qualified and to arrange for an opportunity to demonstrate their abilities to meet the standards specified for qualification.

DIRECTOR
FIRE AND AVIATION MANAGEMENT
USDA FOREST SERVICE
PO BOX 96090
WASHINGTON DC 20013-6090

(c) If an Offeror, manufacturer, source, product, or service covered by a qualification requirement has met the standards specified, the relevant information noted below should be provided.

Offeror's Name: __ ICL Performance Products LP _____
Manufacturer's Name: __ ICL Performance Products LP _____

Source's Name: __ ICL Performance Products LP _____
Item Name: __ Phos-Chek* Long Term Retardants _____
Service Identification: _____
Test Number: __ Various _____
(to the extent known)

(d) Even though a product or service subject to a qualification requirement is not itself an end item under this contract, the product, manufacturer, or source must nevertheless be qualified at the time of award of this contract. This is necessary whether the Contractor or a subcontractor will ultimately provide the product or service in question. If, after award, the Contracting Officer discovers that an applicable qualification requirement was not in fact met at the time of award,

SECTION I – CONTRACT CLAUSES

the Contracting Officer may either terminate this contract for default or allow performance to continue if adequate consideration is offered and the action is determined to be otherwise in the Government's best interests.

(e) If an Offeror, manufacturer, source, product or service has met the qualification requirement but is not yet on a qualified products list, qualified manufacturers list, or qualified bidders list, the Offeror must submit evidence of qualification prior to award of this contract. Unless determined to be in the Government's interest, award of this contract shall not be delayed to permit an Offeror to submit evidence of qualification.

(f) Any change in location or ownership of the plant where a previously qualified product or service was manufactured or performed requires reevaluation of the qualification. Similarly, any change in location or ownership of a previously qualified manufacturer or source requires reevaluation of the qualification. The reevaluation must be accomplished before the date of award.

I-3 PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS-REPRESENTATION. (FAR 52.209-2) (JUL 2009)

(a) *Definition.* "Inverted domestic corporation" means a foreign incorporated entity which is treated as an inverted domestic corporation under [6 U.S.C. 395\(b\)](#), *i.e.*, a corporation that used to be incorporated in the United States, or used to be a partnership in the United States, but now is incorporated in a foreign country, or is a subsidiary whose parent corporation is incorporated in a foreign country, that meets the criteria specified in [6 U.S.C. 395\(b\)](#), applied in accordance with the rules and definitions of [6 U.S.C. 395\(c\)](#).

(b) *Relation to Internal Revenue Code.* A foreign entity that is treated as an inverted domestic corporation for purposes of the Internal Revenue Code at [26 U.S.C. 7874](#) (or would be except that the inversion transactions were completed on or before March 4, 2003), is also an inverted domestic corporation for purposes of [6 U.S.C. 395](#) and for this solicitation provision (see FAR [9.108](#)).

(c) *Representation.* By submission of its offer, the offeror represents that it is not an inverted domestic corporation and is not a subsidiary of one.

I-4 UPDATES OF PUBLICLY AVAILABLE INFORMATION REGARDING RESPONSIBILITY MATTERS (FAR 52.209-9) (JAN 2011)

(a) The Contractor shall update the information in the Federal Awardee Performance and Integrity Information System (FAPIIS) on a semi-annual basis, throughout the life of the contract, by posting the required information in the Central Contractor Registration database at <http://www.ccr.gov>.

(b) (1) The Contractor will receive notification when the Government posts new information to the Contractor's record.

(2) The Contractor will have an opportunity to post comments regarding information that has been posted by the Government. The comments will be retained as long as the associated information is retained, *i.e.*, for a total period of 6 years. Contractor comments will remain a part of the record unless the Contractor revises them.

SECTION I – CONTRACT CLAUSES

(3) (i) Public requests for system information posted prior to April 15, 2011, will be handled under Freedom of Information Act procedures, including, where appropriate, procedures promulgated under E.O. 12600.

(ii) As required by section 3010 of Public Law 111-212, all information posted in FAPIIS on or after April 15, 2011, except past performance reviews, will be publicly available.

**I-6 OPTION TO EXTEND THE TERM OF THE CONTRACT
(FAR 52.217-9) (MAR 2000)**

(a) The Government may extend the term of this contract by written notice to the Contractor within 30 days; provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least 60 days before the contract expires. The preliminary notice does not commit the Government to an extension.

(b) If the Government exercises this option, the extended contract shall be considered to include this option clause.

(c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed five (5) years.

**I.7 STATEMENT OF EQUIVALENT RATES FOR FEDERAL HIRES
(FAR 52.222-42) (MAY 1989)**

In compliance with the Service Contract Act of 1965, as amended, and the regulations of the Secretary of Labor (29 CFR Part 4), this clause identifies the classes of service employees expected to be employed under the contract and states the wages and fringe benefits payable to each if they were employed by the contracting agency subject to the provisions of 5 U.S.C. 5341 or 5332.

This Statement is for Information Only:
It is not a Wage Determination

Employee Class	Monetary Wage—Fringe Benefits
<u>Laborer GS-2/5</u>	<u>\$15.01</u>
_____	_____
_____	_____

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EXHIBIT J-1	FACILITIES USE REQUIREMENTS AND BASE CONDITIONS
EXHIBIT J-2	2001-2010 LONG TERM RETARDANT USE 10-YEAR AVERAGE HISTORICAL USE DATA
EXHIBIT J-3	AIRTANKER BASE POINTS OF CONTACT
EXHIBIT J-4	RETARDANT INVENTORY/USE WORKSHEET
EXHIBIT J-5	DAILY RETARDANT USE WORKSHEET
EXHIBIT J-6	USDA FOREST SERVICE CUMULATIVE RETARDANT USE/PAYMENT SUMMARY
EXHIBIT J-7	FIRE CHEMICALS (Qualified or Approved and commercially available)
EXHIBIT J-8	LONG-TERM FIRE RETARDANT CHARACTERISTICS AND MIX FACTORS
EXHIBIT J-9	ATTACHMENTS BY REFERENCE
EXHIBIT J-10	WAGE DETERMINATIONS

SECTION J – ATTACHMENTS

EXHIBIT J-1: FACILITY, GOVERNMENT AND CONTRACTOR EQUIPMENT

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Northern Geographic Area (R-1)												
BLM	Billings, MT (01)	None	None	3-10,000 gal. retardant tanks, 1-5,000 gal. water-plumbed, and 1-5,000 gal. water-unplumbed	2 Micro-Motions meters. 3 storage sheds, 2 trailers, 1 for retardant contract office and break area, 1 for pilot rest area. Numerous types of hose cam locks, 1 fork lift. Tanker base facility, 5 rooms for office and pilot rest areas. Fridge, microwave.	2 electric pumps for mixing, 2 variable speed motors that control mix pumps, 1 electric pump for recirculation and offload of tanker trucks. 2 gas pumps. 1 Jordan blender, 1 Canadian blender, 1 hopper mixer for back up. 2 rock traps. All hoses, cam lock connections, manifolds. 14 loading hose dollies.	Stand alone electric panel is 240/208 volt. This panel supplies mix plant, both pits, several outlets, 2 sheds, and retardant contract trailer.	1 hydrant constant flow into 5,000 gallon water tank.	None	2	2	98,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Northern Geographic Area (R-1)												
FS	Helena, MT (02)	None	None	1-20,000 gal. tank,	2-electrical panels; 1-Micro motion meter (DRT/DMS readout); office space for contract personnel	Plumbing, fittings for mixing and pumping operations, and off loading.	Agency supplied 2-3 phase 400 amp, 208 volt panels. Contractor required to supply all electrical components and expertise for the required mixing & loading of retardant from provided panel to the pumps, meters & mixers.	Metered municipal water supplied to site. Contractor responsible for payment for mixing.	Warehouse storage and covered storage available.	2	1	28,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Rocky Mountain Geographic Area (R-2)												
BLM	Grand Junction, CO (03)	1 Forklift	None	1-5,000 gal off-load tank (old, fair condition)	2-Micro Motion meters & printers.	An off load tank is NOT required	Agency supplied 3 phase, 400 amp. Contractor supplies all electrical components & expertise for the required mixing & loading from provided panel to pumps & mixers. 3 phase electrical pumps required. 2- 3 phase pumps can be operated simultaneously from panel.	Agency supplied water from hydrant off 8" line.	Storage area for dry powder is limited.	2	2	100,000
BLM	Durango, CO (04)	None	None	4-10,000 gal retardant tanks; 2- 20,000 gal water tanks; All 7 years old, good condition; 1- 7,500 gal off-load tank	1 Micro Motion meter 3 pumps	Plumbing and fittings to match existing configuration that allow for mixing and other operations. Sand-oil separator requires yearly clean out.	Agency supplied 3 phase, 227/480 volt, 400 amp. Contractor shall provide all wiring from panel to mix site. Agency supplied electric meter and phone. Contractor to have service for electricity and phone in their name.	Contractor will need to haul water to the base for retardant mixing and wash down.	Limited with room for expansion and uncovered dry storage	2	1	9,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Rocky Mountain Geographic Area (R-2)												
FS	Rapid City, SD (05)	None	1 Orifice blender in average condition	1-10,000 gal water; 2-15,000 gal retardant; 1-down load 6,000 gal poly tank	2 Micro Motion meters with printers Gas powered back-up pump, Air compressor, radios	Two Gorman Rupp transfer/circulation pumps and mixing valves furnished by contractor	Agency supplied 3 phase, 200 amp. Contractor supplies all electrical components & expertise for the required mixing & loading from provided panel to pumps & mixers. 3 phase electrical pumps required. 2- 3 phase pumps can be operated simultaneously from panel.	Agency supplied water from Municipal water.	20 x 40 workshop 8X40 shipping container for dry cold storage.	1	1	68,000
Southwestern Geographic Area (R-3)												
FS	Albuquerque, NM (06)	None	None	None	1-micro motion meter.	Contractor to furnish 3,000 gallon off load tank.	440 amps	7,000 gallon water holding tank for washdown of spills & aircraft is available. Contractor is responsible for above ground plumbing from on-site water source to supply and mix tanks.	In coordination with airtanker base manager, contractor may use a portion of the agency's 50' X 100" fenced storage.	2	1	35,200

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Southwestern Geographic Area (R-3)												
FS	Prescott, AZ (07)	None	None	None	1 Micro Motion meter Washdown hoses & nozzle.	An approved spill containment device is required.	Power (gas, electricity, etc.) for mixing and pumping operations shall be supplied by the Contractor 100 Amp; 220 volt.	Agency supplied from municipal water 4" main.	Office area, storage room & outside storage shed is available for contractor's use.	2	1	23,050
FS	Winslow, AZ (08)	None	None	1-5,850 gal water. 1-9,700 gal retardant.	1 Micro Motion meter. 1 manifold	Minimum capacity of 3,000 gal off load tank. 4-50' loading hoses. 1 loading pump, 400 gpm min 500 gpm max. 1 back-up loading pump. 1 off load pump.	3 phase, 480 volt, 4 wire, 600 amp power panel is located in the plant area. The contractor shall be responsible for all conduit, boxes, panels, switching and wiring not already in this panel, as well as the cost.	Municipal supply through six inch service, flowing at 500 gpm	No indoor over-winter storage available. Office area and 8x8 storage shed available for contractor use.	3	1	31,278
FS	Phoenix-Mesa Gateway, AZ (09)	1 Forklift (rental), loading hoses, hose skates, valves	None	None	2 Micro Motion meters. Washdown hoses.		3-240/480V hookups 110V outlets both main pits	Municipal, 2- 2 inch supply, flowing at 60 gpm	Yes, SQ footage to be determined	2	2	8,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Southwestern Geographic Area (R-3)												
FS	Ft. Huachuca, AZ (10)	1 Micro Motion Meter (DRT/DMS readout) 1 Forklift	None	None		Contractor to furnish 4,000 gallon off load tank w/capability to off load tanker. Contractor responsible for its plumbing & wiring.	Agency supplied 277/480 volt, 600 amp available.	Agency supplied water from 6" water main flowing at 1400 gpm.	Sufficient for supplies and leftover product.	2 + 1 SEAT	1	42,770
Great Basin Geographic Area (R-4)												
FS	McCall, ID (11)	None	None	4-10,000 gal retardant tanks. 1-13,000 gal water tank, 1-5,000 gal offload tank. 1-10,000 gal wastewater containment tank	2 – Micro motion Meters 3 – Electric Panels Manifolds to 2 Pits 2 – Loading Hoses 2 – gas pumps 2 – Electric Loading pumps 1 – Elec. Recirculation Pump	2 – LC Blenders 4 – flow valves 1 – Back-up pump 1 – Loading Hose	Electric system is in good condition, but is undersized. It won't run all pumps at the same time – this is only an issue when operating a batch mixer. Base uses LC-95A (Agency does not provide) Phone Computer Internet Access	1 – 13,000 gal. Water Tank, Supplied by municipal water, government supplied.	2		2	70,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Great Basin Geographic Area (R-4)												
FS	Boise, ID (12)	None	None	None	3 - Loading hoses with camlock fittings and dollies. 1-micro motion meter.	Provide retardant storage & off load to meet peak demand. Contractor shall provide own phone. Contractor responsible for their plumbing & wiring.	Agency provided 400 amp, 220 volt electrical.	Municipal water supply available from 5" main, flowing at 500 gpm.	1,000 sq ft of covered, paved storage is available.	3	1	134,000
BLM	Twin Falls, ID (13)	N/A	1 Electric motor/pump for off-loading and recirculation; Motor: Landmark Motor - 20 HP; Volts - 230/460; 3 Phase. Pump: Gorman-Rupp - 430 GPM	2-5,000 gal. off load storage tanks.	1 Micro Motion; 3-loading hoses with camlock fittings, loading hose valves & hose skates; 6-fully configured Mobile Aerial Retardant Operation Trailer System (MAROTS); 950 gallon LC capacity.	3-10,000 gallon liquid concentrate tanks; 1-10,000 gallon auto-fill water tank; wye blender, and associated pipes and lines for recirc/loading; 1-450 GPM Electric Pump/Motor; 1-250 GPM gasoline engine/pump; 1-300 GPM gasoline reload pump.	3 Phase; 400Amp, 480 Volt	Access to 214,000 gallon city storage tanker powered by an electric system; water imported by tenders if power outage occurs.	2-5,000 gallon off load storage tanks for liquid concentrate.	2	1	85,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Great Basin Geographic Area (R-4)												
BLM	Pocatello, ID (14)	1 forklift.	None. Dry product storage space at mixing pad is very limited	1-10,000 gal water. 2 -10,000 gal retardant.	Two 20 hp 3-phase loading pumps. One 15 hp 3-phase back- up loading pump, loading hoses, manifold, valves in system. 2 Micro Motion meters.	5,000 gal off- load tank required. Recirculation system required.	Agency supplied 3-phase, 225 amp 120/240 volt power at mixing pad	Municipal water supply available from 12" service, flowing at 500 gpm.	Some on-site storage available. No agency supplied overwinter storage space for dry powder concentrate.	2	1	62,100
FS	Hill AFB, UT (15)	None	None	None	2 Micro Motion meters	4,000 gal off-load tank and manifold pipes from mixing area to loading pits required. Contractors' personnel are required to obtain ID's and flightline driver's licenses.	Agency supplied power – 3 phase, 200 amp.	Municipal water supply available.	None	2	1	32,000
BLM	Stead, NV (16)	None	None	None	2 Micro Motion meters. There is an agency-owned sand/oil separator available.	Contacting base management for detailed needs is advisable.	400 amp; 3-phase, 220 v	Municipal, three inch supply, flowing at 200 gpm	Limited space for powder storage & mixing. Advise contacting base management for storage details.	2	2	150,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Great Basin Geographic Area (R-4)												
BLM	Battle Mountain, NV (17)	None	None	None	1 Micro Motion meter.	Office/workshop available for contractor's use. Contacting base management for detailed needs is advisable. Water storage capacity of 20,000 gallons min to be furnished by contractor for a total of 30,000 gals of water storage.	400 amp; 3-phase, 220 v	Agency well, two-inch service, flowing at 300 gpm	Space for dry powder storage & mixing operations is limited. Contacting base management for storage details is advisable.	2	2	150,000 (last reported – 2006)
BLM	Winnemucca, INV (18)	None	None	Two 5,000 gallon poly water tanks provided by BLM. [Required steel enclosed, skid mounted retardant tank (8,000 gal) provided by contractor as well as a 3,000 gal poly off-load tank. Contractor furnishes portable pump, hoses, valves for off-load tank.	1 micro motion meter Contractor should be prepared to provide manifold, hoses, valves, hose skates, etc.	Contractor provides all pumps, loading hoses, valves and recirculation system. Mixing, loading recirculation and bulk off-load pumps may be gasoline powered. Backup and aircraft off-load pumps may be gas, diesel or a backup generator. Office, workshop and Wi-Fi available for contractor's use.	110 volt service currently available at pad. (220 volt service to be completed prior to 2010 season)	Agency provided water flow rate of 200 gpm. Contractor Responsible for all plumbing.	Limited. Contact base management for storage details.	1	1	30,000

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AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Great Basin Geographic Area (R-4)												
FS	Cedar City, UT (19)	None	None	2-10,000 gal water; 3-10,000 gal retardant; 1-off-load 4,000 gal poly tank	Four pumps; Contact base management for details. Two Micro Motion meters.	8,000 gal. water storage tank to fit within existing spill containment berm. Contact base management for additional requirements.	110 V, 220 V, 277/480 V	Municipal, four inch supply, flowing at 400 gpm	None	2	2	35,000
Pacific Southwest Geographic Area (R-5)												
FS	Ramona, CA (20)	None	None	None	3 – Micro Motion meters.	Contractor has supplied a 3,000 gal off-load tank with no containment.	Agency supplied 3-phase, 600 amp.	Municipal water supply available from 4" service, flowing at 500 gpm.	500 sq ft of paved storage, <u>not covered</u> , is available.	3	3	51,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Pacific Southwest Geographic Area (R-5)												
FS	San Bernardino, CA (21)	1 forklift.	None	None	4 MicroMotion meters; 4 printers in Air Ops office; 10,000 gal. holding tank (underground); 6,000 gal. clarifier (underground); tank farm containment pad and basin; workshop and garage.	Contractor to furnish 5,000 gallon off load tank. Contractor has supplied a supplemental water tank to aid pressure demands. Approximately 400 feet of steel Victaulic pipe manifold installed 1-3 feet off the ground and approximately 12 feet of retardant hose section valved with skates for vehicle access	Agency furnished 3-phase, 227/480 volt, 600 amp electric panel to mix site. Contractor shall provide all wiring from panel to operation. Agency provided electric meter and phone. Contractor to have service for electricity and phone in their name.	Municipal water supply available from 8" service, flowing at 500 gpm.	1600 sq ft of paved, covered storage, is available.	6	4	200,000
FS	Chester, CA (22)	Forklift	None	5,000 gal off-load storage tank w/plumbing Underground 4,000 gal sand/oil separator and 5,000 gal spill holding tank.	100'x100' containment area. 3-Micro-Motion meters. Enclosure w/ 3 – 3700 displays. 2 – Westrex Printers (1 in FS off. & 1 in Contractor off.) Office space and use of work shop area.	50,000+ wet storage. Eductor & transfer pumps w/ 1 gas-powered back-up pump. Contractor to provide off-load Pump.	3 phase, 400 amps, 480 volt (capacity for 7 pumps)	Utility District owned from 8" metered main on containment area. Water to be paid by the contractor.	Some covered storage available. ~40' x 100' Uncovered.	3	3	24,281

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULT ANEOUS LOADS	DAILY PEAK DEMAND (2010)
Pacific Southwest Geographic Area (R-5)												
FS/CDF	Fresno, CA (23)	1 forklift.	None	None	2 - Micro Motion meters. One 4' x 4' iron welding table on wheels with heavy-duty vise. Assorted ATB tools, large pipe wrenches, drill press etc.	Contractor to furnish 6,000 gallon off load tank.	Agency supplied 3-phase, 400 amp, and 440-volt panel. Contractor to provide electrical service in their name. Existing meter provided by agency.	Provided from 8" city line to a 6" line with dual backflow prevention valves at the retardant mixing pad. Contractor is responsible for obtaining discharge or operating permits related to mixing or loading their products. Contractor must provide a McCrometer inline. Flowmeter MG 104 installed to water source.	Storage is limited to an area about 16 ft. X 75 ft.	4	4-pit simultaneous load at a 450 GPM demonstrated. Must show capability to load 4 pits simultaneously via 2 primary manifolds to any and all combinations of the 4-pit operation to include pit's 1,2,3,4.	21,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2014)
Pacific Southwest Geographic Area (R-5)												
FS	Redding, CA (24)	None	None	None	2 Micro Motion meters. 2 wireless modems with 2 printers, micro-motion displays. 2,000 gallon sand/oil separator that is underground. Office Space, use of repair shop area.	Retardant loading and off-load pumps. Contractor to supply 8,000 gal. off-load tank, retardant storage tanks, retardant manifolds, loading hoses, loading valves, forklift, tool storage container (located on pad), phone; phone bill to be paid in contractor's name Office Space with rest room facilities	3 phase, 480 volts, 400 amps provided to mixing pad. All electrical lines past main power box on pad to be installed and maintained by contractor. Electric bill to be paid in contractor's name	3" water main, 650 gpm provided to retardant pad. All water lines past 3" main valve on pad will be installed and maintained by contractor, Water use on retardant pad area will be paid in contractor's name	80' x 120' concrete pad for mixing, wet and dry storage, equipment, (uncovered)	4	2	100,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Pacific Southwest Geographic Area (R-5)												
FS	Fox Field (Lancaster), CA (25)	Plumbing from storage tanks & loading manifolds. All underground plumbing. 1 forklift (needs work).	None	1 – 3000 gallon off load tank. 2– 40,000 gallon retardant storage tanks. 1 – 10,000 gallon water tank. 1 2,000 gallon off-load tank.	1 – 75 hp electric loading pump. Office space, garage workshop building. Five Micro Motion meters. All plumbing for water supply.	Minimum of three electric loading pumps (60 hp). Gasoline powered loading pump for emergency back-up. Loading hose with skates, all fitting attachments and loading valves.	Agency provided 3 phase, 184/92 amp, 230/460 volt, 60hp 3 phase 100/50 amps. Contractor provides all connections from power supply to pumps.	Agency provided. 6" main. 4" supply.	Limited covered storage area available. Unlimited open area storage.	5	5	130,000+
FS	Castle AFB, CA (26)	None	None	None	2 Micro motion Mass Flow meters.	2-25K Gallon Steel Tanks w/recirc sys; 350 GPM Educator Mix System; Containment berm; 2-mechanical pumps (400GPM to 2 pits simultaneous; Office for ICL Crew; forklift	400 amp; 220 volt.	Municipal water supply (Min 350 GPM)		2	2 (VLAT)	100,000
Pacific Northwest Geographic Area (R-6)												
FS	Klamath Falls, OR (27)	None	5 pumps	1-20,000 gal water. 4-10,000 gal retardant. 1-5,000 gal off-load.	Hoses, valves, manifold, pumps. 2 F-Series Micro Motion meters.	No equipment currently available for powder mixing.	600 amp service, 3 phase, 277/480 volts.	Municipal, 6", flowing at 500 gpm. 20,000 gallon storage	40,000 gallons mixed or concentrate.	4	2	22,000

SECTION J – ATTACHMENTS

AGENCY	BASE & BID ITEM #	AGENCY OWNED HANDLING EQUIPMENT	AGENCY OWNED MIXING EQUIP.	AGENCY OWNED STORAGE TANKS	OTHER AGENCY OWNED SUPPLIES	OTHER BASE NEEDS	BASE ELECTRICAL INFO	BASE WATER SUPPLY INFO	STORAGE AVAILABLE	# OF PITS	# PITS SIMULTANEOUS LOADS	DAILY PEAK DEMAND (2010)
Pacific Northwest Geographic Area (R-6)												
FS	Redmond, OR (28)	4 forklifts. (NW FireCache)	4 Pumps.	1-20,000 gal water. 4-10,000 gal retardant. 1-5,000 gal off-load.	Hoses, valves, manifold, pumps, Office space, Shop area, 2 Micro-Motion meters	Blending Valves, Back-flow, No equipment for powder mixing.	600 amp service, 3 phase, 300kva.	600 gpm; city water system, 20,000 gallon storage	No covered dry storage, Limited equipment storage	3	2	150,000
FS	Medford, OR (29)	1 forklift.	None	2 – 10,000 gal, 20-yr-old tank.	2 pumps. 2 Micro Motion meters	Contractor to supply associated tank plumbing, hoses, valves, pumps, and all mixing equipment.	200 amp service, 3 phase, 220 volts.	Municipal, 6", flowing at 300 gpm.	20,000 sq ft of covered, paved and/or gravel storage space.	2	2	100,000
FS	Moses Lake, WA (30)	None	None	4-10,000 gal retardant tanks. 2-20,000 gal water tanks. 1-6,500 gal. off-load.	Two 50 hp Gorman-Rupp electric drive cent. pumps; 2-30 hp Gorman Rupp centrifugal pumps; hoses, valves and manifolds. Two Micro Motion meters and printers.	Office space only available in existing warehouse. Contractor would be required to furnish forklift.	400 amp, 3 phase, 277-480 volt main panel and sub panels for existing electrical equipment at retardant plant site. Contractor to pay for and supply all electrical components, labor and expertise for required changes to existing mixing/loading equipment or relocation of equipment.	Municipal water supply, 6" line.	No covered storage area available for contractor tools or spare equipment. No covered storage area available for retardant if dry concentrates are used. Plenty of space around the warehouse to store powder on pallets, but that area is in an undeveloped area of the existing base and would require a forklift with balloon tires for operation in dirt.	4	2	15,000
FS	Santa Maria, CA (31)	None	None	None	3 Micro Motion Meters, Manifold	Office Trailer at ramp, shared with Contractor (approx. 160 sq ft)	120 volt	3" main 350-400 gpm, Contractor pays for water	None	3	3	

SECTION J – ATTACHMENTS

EXHIBIT J-2 - 2011 LONG TERM RETARDANT USE – 10 YEAR AVERAGE

FULL SERVICE CONTRACTS

EXHIBIT J-2 – 2001-2010 LONG TERM RETARDANT USE 10-YEAR AVERAGE													
Bid Item	Agency	Base	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	10 Yr. Ave
Northern Geographic Area (R-1)													
01	BLM	Billings, MT	296,994	211,000	698,933	22,561	95,000	1,231,424	233,390	490,296	103,838	61,262	344,470
02	FS	Helena, MT	260,363	51,593	759,289	21,593	28,734	108,759	541,593	125,664	140,599	51,765	208,995
Rocky Mountain Geographic Area (R-2)													
03	BLM	Grand Junction, CO	476,300	2,275,300	564,449	328,977	162,563	432,970	317,095	205,501	272,199	142,014	517,737
04	FS	Durango, CO	161,326	1,800,000	336,000	75,521	213,140	196,777	78,667	49,545	77,989	71,095	306,006
05	FS	Rapid City, SD	438,985	812,449	115882	2,450	72,738	443,330	192,353	0	0	2,050	208,024
Southwestern Geographic Area (R-3)													
06	FS	Albuquerque, NM	206,567	1,960,932	289,063	68,374	76,883	441,647	40,775	734,357	30,168	106,890	395,566
07	FS	Prescott, AZ	209,814	798,252	368,512	226,506	741,620	604,215	196,807	93,118	188,649	97,525	352,502
08	FS	Winslow, AZ	111,163	1,195,660	358,191	31,236	31,214	412,031	154,480	12,169	97,435	126,289	252,987
09	FS	Phoenix-Mesa, Gateway, AZ	*	*		602,000	766,000	200,000	88,830	75,304	700	18,721	250,222
10	FS	Libby, (Ft. Huachuca), AZ	119,950	2,945,506	851,444	95,814	741,579	225,173	317,439	223,936	484,478	154,278	615,960
Great Basin Geographic Area (R-4)													
11	FS	McCall, ID	435,493	345,994	741,488	225,705	469,536	867,329	847,094	114,330	74,920	300,016	442,191
12	FS	Boise, ID	900,388	905,502	320,780	118,724	1,011,465	1,191,655	1,045,797	49,029	40,125	704,427	628,789
13	FS	Twin Falls, ID	345,600	154,100	146,518	68,774	446,209	707,368	1,318,521	534,345	69,758	485,269	427,646
14	BLM	Pocatello, ID	1,537,279	391,847	728,090	34,968	407,965	852,000	1,126,762	228,548	14,390	347,945	566,979
15	FS	Hill AFB, UT	812,788	830,479	519,851	184,358	124,154	389,600	454,721	109,102	20,098	93,110	353,826
16	BLM	Stead, NV	612,000	89,004	180,735	128,425	236,789	541,659	509,408	134,302	388,979	213,950	303,525
17	BLM	Battle Mountain, NV	1,322,413	143,508	111,834	83,117	307,947	1,083,158	421,198	132,182	89,875	97,465	379,270

SECTION J – ATTACHMENTS

Bid Item	Agency	Base	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	10 Yr. Ave
Great Basin Geographic Area (R-4)													
18	BLM	Winnemucca, NV	92,500	23,200	22,175	21,775	32,650	334,000	292,725	13,879	11,415	83,529	92,785
19	BLM	Cedar City, UT	403,336	1,253,380	306,971	282,692	1,396,953	1,706,534	599,171	101,742	251,835	289,833	659,245
Pacific Southwest Geographic Area (R-5)													
20	FS	Ramona, CA	431,322	1,951,300	1,453,300	439,250	766,100	538,600	1,077,998	188,806	145,741	342,232	733,465
21	FS	San Bernardino, CA	703,650	1,512,091	1,354,670	436,537	697,983	1,349,645	1,382,316	428,787	787,716	213,759	886,715
22	FS	Chester, CA	981,840	201,405	253,543	194,984	36,472	237,374	529,039	94,884	327,450	201,364	305,836
23	FS	Fresno, CA	711,900	279,515	410,208	320,271	338,481	324,920	275,251	762,662	444,527	130,770	399,851
24	FS	Redding, CA	663,507	480,000	529,022	518,630	429,820	1,137,620	849,718	1,944,111	1,053,758	242,958	784,914
25	FS	(Fox Field) Lancaster, CA	394,100	1,250,000	875,000	618,250	409,833	1,692,033	1,281,368	754,245	2,040,492	784,147	1,009,947
26	FS	Castle, CA											141,000
<i>Estimated usage based on Stockton, CA</i>													
31	FS	Santa Maria, CA	534,447*	37,792*	114,970*	8,149*	646,328*	2,439,165	830,595	1,448,680	0	51,124	611,125
Northwest Geographic Area (R-6)													
27	FS	Klamath Falls, OR	1,001,938	344,399	286,360	76,444	265,307	682,837	235,860	75,319	64,898	85,509	311,887
28	FS	Redmond, OR	754,733	1,200,240	863,855	71,455	383,355	1,147,495	620,468	601,175	361,154	483,362	648,729
29	FS	Medford, OR	1,003,436	451,989	114,000	72,075	491,043	102,000	229,583	382,764	215,688	153,637	321,622
30	FS	Moses Lake, WA	1,443,947	351,948	826,385	255,815	832,400	263,083	312,693	383,341	299,457	102,411	507,148
			1,001,938	344,399	286,360	76,444	265,307	682,837	235,860	75,319	64,898		
Southern Geographic Area (R-8)													
Eastern Geographic Area (R-9)													
Alaska (R-10)													

SECTION J – ATTACHMENTS

EXHIBIT J-3 – 2011 RETARDANT BASE CONTACT LIST

Bid Item	Agency	Base	ID	BASE MANAGER	PHONE	PROJECT INSPECTOR	PHONE
Northern Geographic Area (R-1)							
01	FS	Billings, MT	BIL	Jim Hassler	406 896-2910	Jim Hassler	406 896-2910
02	FS	Helena, MT	HLN	Jeffrey Jackson	406 449-5005	Jeffrey Jackson	406 449-5005
Rocky Mountain Geographic Area (R-2)							
03	BLM	Grand Junction, CO	GJT	Adam Goeden	970 257-4800	Guy Keene	970-633-7701
04	FS	Durango, CO	DRO	Craig French	970 375-3322	Craig French	970 375-3322
05	FS	Rapid City, SD	RAP	Gordon Schafer	605 393-2533	Kevin Merrill	605 393-2533
Southwestern Geographic Area (R-3)							
06	FS	Albuquerque, NM	ABQ	Rick Beal	505 846-7408	Bob Skeen	505 660-4521
07	FS	Prescott, AZ	PRC	Cindy Matthews	928 777-5690	Cindy Nowak	928 777-5690
08	FS	Winslow, AZ	INW	Jerry Sullivan	928 289-8810	Jerry Sullivan	928 289-8810
09	FS	Phoenix-Mesa Gateway, AZ	IWA	Steven Wallace	480 988-1549	Steven Wallace	602 510-4749 c
10	FS	Libby Airfield (Ft. Huachuca, AZ)	FHU	Gilbert Gil	520 538-2882	Gilbert Gil	520 538-2882
Great Basin Geographic Area (R-4)							
11	FS	McCall, ID	MYL	Michael Bassett	208 634-0357	Michael Bassett	208-634-6570 c
12	FS	Boise, ID	BOI	Les Dixon	208 387-5664	Les Dixon	208 384-5664
13	BLM	Twin Falls, ID	TWF	Mark Michelsen	208 735-3853	Mark Michelsen	208 387-5459
14	BLM	Pocatello, ID	PIH	Patrick Kane	208 235-4702	Patrick Kane	208 235-4700
15	FS	Hill AFB, UT	HIF	Bart Littlefield	801 777-1469	Bart Littlefield	801 777-1469
16	BLM	Stead, NV	RTS	Mike Kidwell	775 972-9201	Mike Kidwell	775 972-9201
17	BLM	Battle Mountain, NV	BAM	Lex Gabaldo	775 635-3034	Lex Gabaldo	775 443-7145 c
18	BLM	Winnemucca, NV	WMC	Mary Loan	775 623-2397	Mary Loan	775 623-2397
19	BLM	Cedar City, UT	CDC	Gordon Schafer	435 865-4622	Cameron Dingman	801 539-4241

SECTION J – ATTACHMENTS

Bid Item	Agency	Base	ID	BASE MANAGER	PHONE	PROJECT INSPECTOR	PHONE
Pacific Southwest Geographic Area (R-5)							
20	FS	Ramona, CA	RNM	Ray Chaney	760-789-1370	Todd O'Carroll	760-789-1370
21	FS	San Bernardino, CA	SBD	Leslie Casavan	909 382-2992	Leslie Casavan	909 289-4195 c
22	FS	Chester, CA	O05	Terry Grecian	530 258-5150	Terry Grecian	530 258-5150
23	FS/CDF	Fresno, CA	FAT	John Harpain	559 291-3473	Pat Basch	559 291-3473
24	FS/CDF	Redding, CA	RDD	Lisa Smith	530 226-2796	Lisa Smith	530 226-2796
25	FS	Lancaster, CA (Fox)	WJF	Clay Myers	661 723-2742	Clay Myers	661 723-2742
26	FS	Castle, CA	MER	Dave Campodonico	209 768-3668	Dave Campodonico	209 768-3668
Northwest Geographic Area (R-6)							
27	FS	Klamath Falls, OR	LMT	Don Cavin	541 883-6853	Don Cavin	541 883-6853
28	FS	Redmond, OR	RDM	Eric Graff	541 504-7220	Eric Graff	541 504-7220
29	FS	Medford, OR	MFR	Lonnie Allison	541 779-0397	Lonnie Allison	541 618-2107
30	FS	Moses Lake, WA	MWH	Robert Meade	509 762-6184	Robert Meade	509 762-6184
31	FS	Santa Maria, CA	SMX	Andrea Helming	805 772-5508	Mark Nunez	805-937-5059 x207
Southern Geographic Area (R-8)							
Eastern Geographic Area (R-9)							
Alaska (R-10)							

1	Tory Henderson is the national COR for FS retardant contracts.
2	Jon Curd is the national COR for DOI retardant contracts.

EXHIBIT J- 4 - RETARDANT INVENTORY/USE WORKSHEET

Retardant Base _____ Contractor _____ Gallons/Ton _____ Gallons/Pounds _____

Retardant Type _____ Contract No. _____ Inclusive Dates This period _____

RETARDANT DELIVERY		OTHER SERVICES				MISC	DEBITS/	CREDITS
DATE	*TONS DELIVERED	DATE	RE-LOAD	OFF-LOAD	WATER LOAD	DATE	AMOUNT	REMARKS
			\$	\$	\$		\$	
TOTAL		TOTAL	\$	\$	\$		\$	\$

*Truck Weight Invoices must accompany this worksheet

REMARKS: _____

INVENTORY SUMMARY

Tons Gal/Ton Gallons Gallons (Sub-total) Gallons (Total) Gallons (Grand Total)

A Bulk Retardant on Hand beginning of this period	_____ X _____ = _____
B Mixed Retardant on Hand beginning of this period	_____ = _____

plus

C Total retardant delivered	_____ X _____ = _____	+ _____
------------------------------------	-----------------------	---------

less

D Bulk Retardant on Hand end of this period	_____ X _____ = _____	- _____
E Mixed Retardant on Hand end of this period	_____ = _____	

+ _____

= _____

GRAND TOTAL OF GALLONS FOR PAYMENT PURPOSES

\$ _____

Interagency Airtanker Base Operations Guide

EXHIBIT J-5 - DAILY RETARDANT USE RECORD

Airtanker Base Name and Agency	Date
	Page
	Name

DAILY RETARDANT USE RECORD

Load No.	Time	Tanker No.	Incident Order No.	Billing Code Over Ride	Spec. Grav.	Refrac.	Pounds	Gallons	Day Total	Comments
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										

DAILY SUMMARY

Agency	Loads	Gallons	Notes:					
TOTAL								

EXHIBIT J-6 - CUMULATIVE RETARDANT USE/PAYMENT SUMMARY

1. FOREST/UNIT	2. BASE		4. CONTRACT NO., BID ITEM
5. CONTRACTOR		6. INCLUSIVE DATES THIS PERIOD	PAYMENT NO.

7. GALLONS USED THIS PERIOD (from attached worksheet)

CATEGORY A	_____	GALS @	\$ _____	/GALS =	\$ _____
CATEGORY B	_____	GALS @	\$ _____	/GALS =	\$ _____
CATEGORY C	_____	GALS @	\$ _____	/GALS =	\$ _____
CATEGORY D	_____	GALS @	\$ _____	/GALS =	\$ _____

TOTAL \$ _____

8. MISCELLANEOUS SERVICES

A OFF-LOAD	_____	@ \$	40.00	=	\$ _____
B RELOAD	_____	@ \$	20.00	=	\$ _____
C LOAD WATER	_____	@ \$	20.00	=	\$ _____
D EXTENDED HOURLY	_____	@ \$	20.00	=	\$ _____
*E CALL-UP GUARANTEE	_____	@ \$	250.00	=	\$ _____
*F MOBILIZATION/DEMOBILIZATION	Actual cost, attach itemization)=				\$ _____
G. OTHER SERVICES	Mixed Prices				\$ _____

*Applicable during pre, post, and optional periods

TOTAL \$ _____

9. DEDUCTIONS/CREDITS THIS PERIOD

CORRECTION FOR RETARDANT OUT OF SPECIFIC GRAVITY	_____	GAL @ \$	_____	=	\$ _____
	_____	GAL @ \$	_____	=	\$ _____
	_____	GAL @ \$	_____	=	\$ _____
	_____	GAL @ \$	_____	=	\$ _____

10. TOTAL PAYMENT THIS INVOICE

TOTAL \$ _____

11. RETARDANT AND PAYMENT SUMMARY

	<u>PREVIOUS GALLONS</u>	<u>TOTAL AMOUNT</u>	<u>THIS PAYMENT GALLONS</u>	<u>TOTAL TO DATE AMOUNT</u>	<u>TOTAL TO DATE GALLONS</u>
RETARDANT	_____	\$ _____	_____	\$ _____	\$ _____
MISC SERVICES	_____	\$ _____	_____	\$ _____	\$ _____
TOTALS	_____	\$ _____	_____	\$ _____	\$ _____

12. GROSS TOTAL PAID TO DATE

\$ _____

13. APPROVED FOR THE UNITED STATES OF AMERICA COR Signature and Date	14. APPROVED FOR THE CONTRACTOR Signature and Date (Optional)
_____	_____



USDA Forest Service

Washington Office

Fire & Aviation Management

5/5/11

EXHIBIT J.7 - NATIONAL LONG-TERM FIRE RETARDANT QUALIFIED PRODUCTS LIST (QPL)

Qualified by USDA Forest Service In Accordance with Forest Service Specification 5100-304c, As Amended

**These products are evaluated and qualified only at the specified mix ratio and only for use with the indicated application
Consult individual agencies for specific policies relating to long-term retardant use.**

<u>Chemical</u>	<u>Mix Ratio</u> (Pounds concentrate Per gallon water)	<u>Qualified Applications¹</u>				
		Fixed-Wing Airtanker	SEATS	Helicopter Fixed-Tank	Bucket	Ground Engine
DRY CONCENTRATE - GUM-THICKENED; PERMANENT OR TEMPORARY BASE						
Phos-Chek D75-R	1.20 lb/gal	•	•		•	
Phos-Chek D75-F	1.20 lb/gal	•	•		•	
Phos-Chek P100-F	1.0 lb/gal	•	•		•	•
DRY CONCENTRATE - GUM-THICKENED; TEMPORARY BASE						
Phos-Chek 259-F	1.14 – 1.60 lb/gal	•	•	•	•	•
Phos-Chek G75-F	1.12 lb/gal	•	•		•	•
Phos-Chek G75-W	1.12 lb/gal				•	•
WET CONCENTRATE - GUM-THICKENED; PERMANENT OR TEMPORARY BASE						
Phos-Chek LC-95A-R	5.5:1	•	•		•	•
Phos-Chek LC-95A-F	5.5:1	•	•		•	•
WET CONCENTRATE - GUM-THICKENED; TEMPORARY BASE						
Phos-Chek LC-95-W	5.5:1				○	○
¹	<ul style="list-style-type: none"> • Fully Qualified (Product complies with all requirements of a formal specification.) ○ Conditional Approval (Product complies with all requirements in the specification for laboratory evaluation; a field evaluation is required for full qualification). 					

EXHIBIT J.8 - LONG-TERM FIRE RETARDANT CHARACTERISTICS AND MIX FACTORS¹

June 2010



Retardant ²	Normal Use ²	Mix Ratio	Yield Mixed retardant per ton of wet or dry concentrate	Specific weight of mixed retardant	Viscosity of mixed retardant	Specific gravity of mixed retardant	Refractometer reading of mixed retardant
			<i>gallons</i>	<i>lb/gal</i>	<i>centipoise</i>		
<i>Dry Concentrate, Gum-thickened, High Viscosity</i>							
Phos-Chek D75-R	FW, SEAT, HB	1.20 lb/gal H ₂ O	1786	8.91	800-1500	1.065-1.078	11.25-13.25
Phos-Chek D75-F	FW, SEAT, HB	1.20 lb/gal H ₂ O	1786	8.91	800-1500	1.065-1.078	11.25-13.25
Phos-Chek P100-F	FW, SEAT, HB, G	1.0 lb/gal H ₂ O	2150	8.74	800-1500	1.046-1.057	8.0-10.0
<i>Dry Concentrate, Gum-thickened, Low Viscosity</i>							
Phos-Chek 259-F	FW, SEAT, HF, HB, G	1.14 lb/gal H ₂ O	1869	8.90	100-400	1.063-1.074	12.25-14.5
Phos-Chek G75-F	FW, SEAT, HB, G	1.12 lb/gal H ₂ O	1907	8.85	100-400	1.055-1.067	10.25-12.25
Phos-Chek G75-W	HB, G	1.12 lb/gal H ₂ O	1907	8.85	100-400	1.055-1.067	10.25-12.25
<i>Wet Concentrate, Gum-thickened</i>							
Phos-Chek LC-95A	FW, SEAT, HB, G	5.5:1 (5.5 part H ₂ O to 1 part Concentrate)	1054	8.97	100-400	1.075-1.085	12.75-14.5

1. The listed products are qualified and approved for use, only at the specified mix ratio, and only with the indicated application equipment.
2. Consult individual agencies for specific policies relating to long-term retardant use.
3. FW - Fixed-wing airtanker, SEAT – Single Engine Airtanker, HF - Fixed-tank helicopter; HB- Helicopter bucket; G - Ground engine.

EXHIBIT J-9 - ATTACHMENTS BY REFERENCE

The referenced material may be requested through the Contracting Officer.

SPECIFICATION 5100- 304C - LONG-TERM RETARDANT FOREST FIRE, AIRCRAFT OR
GROUND APPLICATION

LOT ACCEPTANCE, QUALITY ASSURANCE, AND FIELD QUALITY CONTROL FOR
FIRE RETARDANT CHEMICAL, NFES 1245 (PMS 444-1)

USER/PROCUREMENT MANUAL FOR RETARDANT MEASUREMENT MASS
FLOWMETER

EXHIBIT J-10 - WAGE DETERMINATIONS

Wage Determinations can be obtained from www.wdol.gov using the following steps:

1. Click on Selecting SCA WD's under Service Contract Act.
2. Select Specific state and County or select Statewide
3. Answer Yes to the next question.
4. Answer No to the following three questions.

Following are the updated wage determinations for the bases:

BASE LOCATION	COUNTY	WAGE DETERMINATION
Billings, MT Helena, MT	STATEWIDE STATEWIDE	<i>No. 2005-2317, Revision No. 12, Dated 06/13/2012</i>
Grand Junction, CO Durango, CO	MESA LA PLAZA	<i>No. 2005-2083, Revision No. 14, Dated 06/13/2012</i>
Rapid City, SD	PENNINGTON	<i>No. 2005-2485, Revision No. 11, Dated 6/13/2012</i>
Albuquerque, NM	BERNALILLO	<i>No. 2005-2361, Revision No. 13, Dated 06/13/2012</i>
Prescott, AZ	YAVAPI	<i>No. 2005-2023, Revision No. 16, Dated 06/13/2012</i>
Winslow, AZ Williams-Gateway, AZ Fort Huachuca, AZ	NAVAJO MARICOPA COCHISE	<i>No. 2005-2025, Revision No. 14, Dated 06/13/2012</i>
McCall, ID Boise, ID Twin Falls, ID Pocatello, ID	STATEWIDE STATEWIDE STATEWIDE STATEWIDE	<i>No. 2005-2159, Revision No. 13, Dated 06/13/2012</i>
Hill Air Force Base, UT Cedar City, UT	DAVIS IRON	<i>No. 2005-2531, Revision No. 12, Dated 06/13/2012</i>
Stead, NV	STATEWIDE	<i>No. 2005-2333, Revision No. 12, Dated 06/13/2012</i>
Battle Mountain, NV Winnemucca, NV	STATEWIDE STATEWIDE	
Ramona, CA	SAN DIEGO	<i>No. 2005-2057, Revision No. 13, Dated 06/13/2012</i>

San Bernardino, CA	SAN BERNARDINO	<i>No. 2005-2053, Revision No. 15, Dated 06/13/2012</i>
Chester, CA Redding, CA	PLUMAS SHASTA	<i>No. 2005-2055, Revision No. 14, Dated 06/13/2012</i>
Fresno, CA	FRESNO	<i>No. 2005-2045, Revision No. 13, Dated 06/13/2012</i>
Fox Field (Lancaster, CA)	LOS ANGELES	<i>No. 2005-2047, Revision No. 13, Dated 06/13/2012</i>
Stockton, CA	SAN JOAQUIN	<i>No. 2005-2067, Revision No. 13, Dated 06/13/2012</i>
Klamath Falls, OR Redmond, Or Medford, OR	KLAMATH DESCHUTES JACKSON	<i>No. 2005-2439, Revision No. 13, Dated 06/13/2012</i>
Moses Lake, WA	GRANT	<i>No. 2005-2565, Revision No. 12, Dated 06/13/2012</i>
Remainder of Bases		<i>No. 1995-0221, Revision No. 30, Dated 01/08/2013</i>

WD 95-0221 (Rev.-26) was first posted on www.wdol.gov on 11/23/2010
 Emergency Incident/Fire Safety Services

REGISTER OF WAGE DETERMINATIONS UNDER | U.S. DEPARTMENT OF LABOR
 THE SERVICE CONTRACT ACT | EMPLOYMENT STANDARDS ADMINISTRATION
 By direction of the Secretary of Labor | WAGE AND HOUR DIVISION
 WASHINGTON, D.C. 20210

Shirley F. Ebbesen Division of Wage |
 0221
 Director Determinations |
 No: 26

Wage Determination No: 1995-

Revision

Date Of Revision: 11/18/2010

 NATIONWIDE: Applicable in the continental U.S., Hawaii, Alaska and American Samoa.

Alaska: Entire state.

American Samoa: Entire state

Hawaii: Entire state.

Midwestern Region: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

Northeast Region: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont

Southern Region: Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia

Western Region: Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

 Fringe Benefits Required Follow the Occupational Listing

Employed on contracts for Emergency Incident and Fire Safety services.

OCCUPATION CODE - TITLE	FOOTNOTE	RATE
01000 - Administrative Support And Clerical Occupations		
01613 - Word Processor III		
Alaska		18.19
Continental U.S.		18.19
Hawaii and American Samoa		17.95
05000 - Automotive Service Occupations		
05190 - Motor Vehicle Mechanic		
Alaska		25.66
Hawaii and American Samoa		17.05
Midwestern Region		20.26
Northeast Region		19.02
Southern Region		17.72
Western Region		20.49

05220 - Motor Vehicle Mechanic Helper	
Alaska	18.56
Hawaii and American Samoa	13.13
Midwestern Region	13.14
Northeast Region	14.81
Southern Region	11.43
Western Region	13.88
07000 - Food Preparation And Service Occupations	
07010 - Baker	
Alaska	15.42
Hawaii and American Samoa	15.40
Midwestern Region	12.92
Northeast Region	14.67
Southern Region	10.56
Western Region	16.10
07041 - Cook I	
Alaska	13.28
Hawaii and American Samoa	12.96
Midwestern Region	9.50
Northeast Region	11.86
Southern Region	9.05
Western Region	10.83
07042 - Cook II	
Alaska	15.31
Hawaii and American Samoa	14.47
Midwestern Region	10.70
Northeast Region	13.36
Southern Region	10.20
Western Region	12.20
07070 - Dishwasher	
Alaska	11.38
Hawaii and American Samoa	12.47
Midwestern Region	7.69
Northeast Region	8.24
Southern Region	7.99
Western Region	8.29
07130 - Food Service Worker	
Alaska	11.60
Hawaii and American Samoa	11.54
Midwestern Region	9.07
Northeast Region	10.88
Southern Region	8.58
Western Region	9.44
07210 - Meat Cutter	
Alaska	18.92
Hawaii and American Samoa	18.37
Midwestern Region	15.94
Northeast Region	18.56
Southern Region	13.30
Western Region	17.41

12000 - Health Occupations	
12040 - Emergency Medical Technician	
Alaska	22.19
Continental U.S.	16.17
Hawaii and American Samoa	18.18
21000 - Materials Handling And Packing Occupations	
21020 - Forklift Operator	
Alaska	21.32
Hawaii and American Samoa	16.61
Midwestern Region	15.32
Northeast Region	14.97
Southern Region	12.67
Western Region	16.38
21150 - Stock Clerk	
Alaska	13.77
Hawaii and American Samoa	10.86
Midwestern Region	12.16
Northeast Region	12.01
Southern Region	11.65
Western Region	12.32
23000 - Mechanics And Maintenance And Repair Occupations	
23021 - Aircraft Mechanic I	
Alaska	27.03
Continental U.S.	27.80
Hawaii and American Samoa	27.94
23040 - Aircraft Mechanic Helper	
Alaska	21.19
Continental U.S.	20.90
Hawaii and American Samoa	20.17
23060 - Aircraft Servicer	
Alaska	23.68
Continental U.S.	23.85
Hawaii and American Samoa	23.41
23160 - Electrician, Maintenance	
Alaska	30.51
Hawaii and American Samoa	26.29
Midwestern Region	22.91
Northeast Region	24.55
Southern Region	19.58
Western Region	23.39
23440 - Heavy Equipment Operator	
Alaska	24.96
Hawaii and American Samoa	17.76
Midwestern Region	20.26
Northeast Region	19.02
Southern Region	17.72

Western Region	20.49
23470 - Laborer	
Alaska	15.14
Hawaii and American Samoa	14.70
Midwestern Region	12.32
Northeast Region	12.43
Southern Region	10.03
Western Region	11.64
23530 - Machinery Maintenance Mechanic	
Alaska	28.47
Hawaii and American Samoa	28.09
Midwestern Region	17.56
Northeast Region	18.37
Southern Region	13.91
Western Region	17.42
23580 - Maintenance Trades Helper	
Alaska	20.82
Hawaii and American Samoa	16.06
Midwestern Region	16.53
Northeast Region	15.44
Southern Region	13.90
Western Region	14.34
27000 - Protective Service Occupations	
27070 - Firefighter	
Alaska	11.53
Hawaii and American Samoa	9.40
Midwestern Region	7.51
Northeast Region	7.93
Southern Region	7.51
Western Region	7.93
30000 - Technical Occupations	
30210 - Laboratory Technician	
Alaska	22.32
Hawaii and American Samoa	21.23
Mid Western Region	19.84
Northeast Region	18.36
Southern Region	20.18
Western Region	18.87
31000 - Transportation/Mobile Equipment Operation Occupations	
31030 - Bus Driver	
Alaska	20.94
Hawaii and American Samoa	13.60
Midwestern Region: 1 1/2 to 4 tons	17.26
Midwestern Region: over 4 tons	18.04
Midwestern Region: under 1 1/2 tons	12.91
Northeast Region: 1 1/2 to 4 tons	17.69
Northeast Region: over 4 tons	18.46
Northeast Region: under 1 1/2 tons	13.72

Southern Region: 1 1/2 to 4 tons	15.76
Southern Region: over 4 tons	16.34
Southern Region: under 1 1/2 tons	8.78
Western Region: 1 1/2 to 4 tons	16.25
Western Region: over 4 tons	16.71
Western Region: under 1 1/2 tons	10.23
31361 - Truckdriver, Light	
Alaska	19.60
Hawaii and American Samoa	10.72
Midwestern Region	12.91
Northeast Region	13.72
Southern Region	8.78
Western Region	10.23
31362 - Truckdriver, Medium	
Alaska	21.22
Hawaii and American Samoa	13.59
Midwestern Region	17.26
Northeast Region	17.69
Southern Region	15.71
Western Region	16.25
31363 - Truckdriver, Heavy	
Alaska	22.43
Hawaii and American Samoa	14.83
Midwestern Region	18.04
Northeast Region	18.46
Southern Region	16.34
Western Region	17.32
31364 - Truckdriver, Tractor-Trailer	
Alaska	23.62
Hawaii and American Samoa	15.02
Midwestern Region	21.46
Northeast Region	18.58
Southern Region	17.18
Western Region	17.67
47000 - Water Transportation Occupations	
47021 - Cook-Baker/Second Cook/Second Cook-Baker/Assistant Cook	
Alaska	15.25
Hawaii and American Samoa	14.47
Midwestern Region	10.70
Northeast Region	13.36
Southern Region	10.19
Western Region	12.20
92000 - Non Standard Occupations	
(not set) - Quality Assurance Representative I	
Alaska	18.95
Hawaii and American Samoa	19.47
Midwestern Region	17.06
Northeast Region	18.01
Southern Region	18.68

Western Region	17.19
(not set) - Quality Assurance Representative II	
Alaska	24.79
Hawaii and American Samoa	23.14
Midwestern Region	21.04
Northeast Region	22.36
Southern Region	19.76
Western Region	20.84
(not set) - Quality Assurance Representative III	
Alaska	26.37
Hawaii and American Samoa	25.18
Midwestern Region	24.77
Northeast Region	26.32
Southern Region	23.37
Western Region	24.99
(not set) - Chief Cook	
Alaska	20.26
Hawaii and American Samoa	24.28
Midwestern Region	17.86
Northeast Region	21.61
Southern Region	16.36
Western Region	19.89
(not set) - Environmental Protection Specialist	
Alaska	31.95
Hawaii and American Samoa	29.55
Midwestern Region	26.87
Northeast Region	32.23
Southern Region	27.36
Western Region	28.30
(not set) - Fire Safety Professional	
Alaska	31.93
Hawaii and American Samoa	29.55
Midwestern Region	26.87
Northeast Region	32.23
Southern Region	27.36
Western Region	28.30
(not set) - Aircraft Quality Control Inspector	
Alaska	28.27
Continental U.S.	29.07
Hawaii and American Samoa	29.22
99000 - Miscellaneous Occupations	
99730 - Refuse Collector	
Alaska	11.19
Hawaii and American Samoa	10.34
Midwestern Region	9.57
Northeast Region	10.92
Southern Region	7.51
Western Region	9.31

ALL OCCUPATIONS LISTED ABOVE RECEIVE THE FOLLOWING BENEFITS:

HEALTH & WELFARE: \$3.50 per hour or \$140.00 per week or \$606.67 per month

VACATION: 2 weeks paid vacation after 1 year of service with a contractor or successor; 3 weeks after 10 years, and 4 after 15 years. Length of service includes the whole span of continuous service with the present contractor or successor, wherever employed, and with the predecessor contractors in the performance of similar work at the same Federal facility. (Reg. 29 CFR 4.173)

HOLIDAYS: A minimum of ten paid holidays per year: New Year's Day, Martin Luther King Jr.'s Birthday, Washington's Birthday, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans' Day, Thanksgiving Day, and Christmas Day. (A contractor may substitute for any of the named holidays another day off with pay in accordance with a plan communicated to the employees involved.) (See 29 CFR 4.174)

VACATION (Hawaii): 2 weeks paid vacation after 1 year of service with a contractor or successor; 3 weeks after 10 years, and 4 weeks after 15 years. Length of service includes the whole span of continuous service with the present contractor or successor, wherever employed, and with the predecessor contractors in the performance of similar work at the same Federal facility. (Reg. 29 CFR 4.173)

HEALTH & WELFARE (Hawaii): \$1.42 per hour, or \$56.80 per week, or \$246.13 per month for all employees on whose behalf the contractor provides health care benefits pursuant to the Hawaii prepaid Health Care Act. For those employees who are not receiving health care benefits mandated by the Hawaii prepaid Health Care Act, the new health and welfare benefit rate will be \$3.50 per hour.

HAZARDOUS PAY DIFFERENTIAL: An 8 percent differential is applicable to employees employed in a position that represents a high degree of hazard when working with or in close proximity to ordnance, explosives, and incendiary materials. This includes work such as screening, blending, drying, mixing, and pressing of sensitive ordnance, explosives, and pyrotechnic compositions such as lead azide, black powder and photoflash powder. All dry-house activities involving propellants or explosives. Demilitarization, modification, renovation, demolition, and maintenance operations on sensitive ordnance, explosives and incendiary materials. All operations involving regrading and cleaning of artillery ranges.

A 4 percent differential is applicable to employees employed in a position that represents a low degree of hazard when working with, or in close proximity to ordnance, (or employees possibly adjacent to) explosives and incendiary materials which involves potential injury such as laceration of hands, face, or arms of the employee engaged in the operation, irritation of the skin, minor burns and the like; minimal damage to immediate or adjacent work area or equipment being used. All operations involving, unloading, storage, and hauling of ordnance, explosive, and incendiary ordnance material other than small arms ammunition. These differentials are only applicable to work that has been specifically designated by the agency for ordnance, explosives, and incendiary material differential pay.

**** UNIFORM ALLOWANCE ****

If employees are required to wear uniforms in the performance of this contract (either by the terms of the Government contract, by the employer, by the state or local law, etc.), the cost of furnishing such uniforms and maintaining (by laundering or dry cleaning) such uniforms is an expense that may not be borne by an employee where such cost reduces the hourly

rate below that required by the wage determination. The Department of Labor will accept payment in accordance with the following standards as compliance:

The contractor or subcontractor is required to furnish all employees with an adequate number of uniforms without cost or to reimburse employees for the actual cost of the uniforms. In addition, where uniform cleaning and maintenance is made the responsibility of the employee, all contractors and subcontractors subject to this wage determination shall (in the absence of a bona fide collective bargaining agreement providing for a different amount, or the furnishing of contrary affirmative proof as to the actual cost), reimburse all employees for such cleaning and maintenance at a rate of \$3.35 per week (or \$.67 cents per day). However, in those instances where the uniforms furnished are made of "wash and wear" materials, may be routinely washed and dried with other personal garments, and do not require any special treatment such as dry cleaning, daily washing, or commercial laundering in order to meet the cleanliness or appearance standards set by the terms of the Government contract, by the contractor, by law, or by the nature of the work, there is no requirement that employees be reimbursed for uniform maintenance costs.

The duties of employees under job titles listed are those described in the "Service Contract Act Directory of Occupations", Fifth Edition, April 2006, unless otherwise indicated. Copies of the Directory are available on the Internet. A links to the Directory may be found on the WHD home page at <http://www.dol.gov/esa/whd/> or through the Wage Determinations On-Line (WDOL) Web site at <http://wdol.gov/>.

REQUEST FOR AUTHORIZATION OF ADDITIONAL CLASSIFICATION AND WAGE RATE {Standard Form 1444 (SF 1444)}

Conformance Process:

The contracting officer shall require that any class of service employee which is not listed herein and which is to be employed under the contract (i.e., the work to be performed is not performed by any classification listed in the wage determination), be classified by the contractor so as to provide a reasonable relationship (i.e., appropriate level of skill comparison) between such unlisted classifications and the classifications listed in the wage determination. Such conformed classes of employees shall be paid the monetary wages and furnished the fringe benefits as are determined. such conforming process shall be initiated by the contractor prior to the performance of contract work by such unlisted class(es) of employees. The conformed classification, wage rate, and/or fringe benefits shall be retroactive to the commencement date of the contract. {See Section 4.6 (C)(vi)} When multiple wage determinations are included in a contract, a separate SF 1444 should be prepared for each wage determination to which a class(es) is to be conformed.

The process for preparing a conformance request is as follows:

- 1) When preparing the bid, the contractor identifies the need for a conformed occupation(s) and computes a proposed rate(s).
- 2) After contract award, the contractor prepares a written report listing in order proposed classification title(s), a Federal grade equivalency (FGE) for each proposed classification(s), job description(s), and rationale for proposed wage rate(s), including information regarding the agreement or disagreement of the authorized representative of the employees involved, or where there is no authorized representative, the employees themselves. This report should be

submitted to the contracting officer no later than 30 days after such unlisted class(es) of employees performs any contract work.

3) The contracting officer reviews the proposed action and promptly submits a report of the action, together with the agency's recommendations and pertinent information including the position of the contractor and the employees, to the Wage and Hour Division, Employment Standards Administration, U.S. Department of Labor, for review. (See section 4.6(b)(2) of Regulations 29 CFR Part 4).

4) Within 30 days of receipt, the Wage and Hour Division approves, modifies, or disapproves the action via transmittal to the agency contracting officer, or notifies the contracting officer that additional time will be required to process the request.

5) The contracting officer transmits the Wage and Hour decision to the contractor.

6) The contractor informs the affected employees.

Information required by the Regulations must be submitted on SF 1444 or bond paper.

When preparing a conformance request, the "Service Contract Act Directory of Occupations" (the Directory) should be used to compare job definitions to insure that duties requested are not performed by a classification already listed in the wage determination. Remember, it is not the job title, but the required tasks that determine whether a class is included in an established wage determination. Conformances may not be used to artificially split, combine, or subdivide classifications listed in the wage determination.

**** OCCUPATIONS NOT INCLUDED IN THE SCA DIRECTORY OF OCCUPATIONS ****

Aircraft Quality Control Inspector

Develops and implements quality control and ground safety programs to ensure compliance with contract specifications. Inspects and verifies proper completion and documentation of safety and flight discrepancies. Briefs and debriefs pilots and crew members assigned to functional check flights. Evaluates personnel, including verification of skills, training and experience. Performs audits and inspections of work centers and ongoing maintenance actions, procedures, equipment and facilities. Monitors timeliness and applicability of aircraft maintenance technical data and technical library. Reviews maintenance source documents, aircraft inspection records, notes recurring discrepancies or trends and initiates appropriate action. Manages the material deficiency and technical order improvement program. Reviews engineering investigation requests. Initiates and reviews quality deficiency reports, technical deficiency reports and hazardous material reports, ensuring that they are accurate, clear, concise and comprehensive. Receives aircraft and explosive mishap reports and studies them for applicability. Oversees aircraft weight and balance program. Conducts safety inspections, training and drills.

Chief Cook

Directs and participates in the preparation and serving of meals; determines timing and sequence of operations required to meet serving times; inspects galley/kitchen unit and equipment for cleanliness and proper storage and preparation of food. Many plan or assist in planning meals and taking inventory of stores and equipment.

Environmental Protection Specialist

Environmental protection specialist positions require specialized knowledge of the principles, practices, and methods of program or administrative work relating to environmental protection programs. This entails (1) an understanding of the philosophy underlying environmental regulation; (2) knowledge of environmental laws and regulations; (3) knowledge of the planning, funding, organization, administration, and evaluation of environmental programmes; (4) practical knowledge of environmental sciences and related disciplines, the effects of actions and technology on the environment, the means of preventing or reducing pollution, and the relationship between environmental factors and human health and well-being; and (5) practical knowledge of important historic, cultural, and natural resources (including land, vegetation, fish, wildlife, endangered species, forests) and the relationship between the preservation and management of these resources and environmental protection. Environmental protection specialists apply specialized knowledge of one or more program or functional areas of environmental protection work, but do not require full professional competence in environmental engineering or science.

Fire Safety Professional

The Fire Safety Professional works to control and extinguish fires, rescue persons endangered by fire, and reduce or eliminate potential fire hazards. It also controls hazardous materials incidents, provides emergency medical services, trains personnel in fire protection and prevention, operates fire communications equipment, develops and implements fire protection and prevention plans, procedures, and standards and, advises on improvements to structures for better fire prevention.

Quality Assurance Representative I

A Quality Assurance Representative I independently inspects a few standardized procedures, items or operations of limited difficulty. A Quality Assurance Representative I's assignments involve independent record keeping and preparation of reports, inspection and testing, interpretation of plans and specifications and observation of construction activities to check adherence to safety practices and requirements. Quality Assurance Representative I's maintain work relationships with contractor supervisory personnel. Contacts involve obtaining information on sequence of operations and work methods, explaining standard requirements of plans and specifications, and informing the contractor of inspection results.

Quality Assurance Representative II

A Quality Assurance Representative II independently inspects a wide variety of standardized items or operations requiring a substantial knowledge of the method and techniques of construction inspection and of construction methods, equipment, materials, practices and the ability to interpret varied requirements in drawings and specifications. Quality Assurance Representative II's obtain information on schedules and work methods and explain requirements of plans and specifications. They make suggestions to the contractor concerning well-established acceptable methods and practices to assist the contractor in meeting standard requirements. Quality Assurance Representative II's are typically not authorized to approve deviations in construction plans, methods and practices even of a minor nature.

Quality Assurance Representative III

A Quality Assurance Representative III is expected to interpret plans and specifications relating to construction problems of normal difficulty, that is, those for which there are precedents and those without unusual complications. Quality Assurance Representative III's resolve differences between plans and specifications when such differences do not involve questions of cost or engineering design. Engineering and supervisory assistance is readily available and is provided as needed to assist in interpreting plans and specifications and in resolving differences involving

complex problems. Technical assistance is also available on unusual specialized trade, crafts or materials problems. Inspection reports are reviewed for accuracy, completeness and adequacy. Unusually difficult and novel problems are discussed with the supervisor. Quality Assurance Representative III's are typically authorized to approve minor deviations in construction methods and practices which conform to established precedents, do not involve added costs, and are consistent with contract plans and specifications. Decisions by Quality Assurance Representative III's on the acceptability of construction methods and practices, workmanship, materials, and the finished product are considered to be final.

EXHIBIT J-11 – FUEL SURCHARGE BY ITEM NUMBER

<i>Item #</i>	<i>Airtanker Base</i>	<i>AGENCY</i>	<i>2013 Fuel Surcharge/Truck Load</i>
1	Billings, MT	BLM	\$635.48
2	Helena, MT	FS/R1	\$434.43
3	Grand Junction, CO	BLM	\$672.67
4	Durango, CO	FS/R2	\$814.87
5	Rapid City, SD	FS/R2	\$1,524.91
6	Albuquerque, NM	FS/R3	\$792.29
7	Prescott, AZ	FS/R3	\$198.80
8	Winslow, AZ	FS/R3	\$277.68
9	Phoenix-Mesa, AZ	FS/R3	\$135.51
10	Fort Huachuca, AZ	FS/R2	\$599.60
11	McCall, ID	FS/R4	\$545.32
12	Boise, ID	FS/R4	\$469.85
13	Twin Falls, ID	BLM	\$288.05
14	Pocatello, ID	BLM	\$119.50
15	Hill AFB, UT	FS/R4	\$248.66
16	Stead, NV	BLM	\$906.29
17	Battle Mountain, NV	BLM	\$518.40
18	Winnemucca, NV	BLM	\$631.57
19	Cedar City, UT	BLM	\$694.93
20	Ramona, CA		
21	San Bernardino, CA	FS/R5	\$118.67
22	Chester, CA	FS/R5	\$596.81
23	Fresno, CA	FS/R5	\$268.71
24	Redding, CA	FS/R5	\$620.42
25	Fox Field (Lancaster, CA)	FS/R5	\$211.65
26	Stockton, CA	FS/R5	\$543.35
27	Klamath Falls, OR	FS/R6	\$671.25
28	Redmond, OR	FS/R6	\$427.33
29	Medford, OR	FS/R6	\$786.75
30	Moses Lake, WA	FS/R6	\$273.33
31	Santa Maria, CA	FS/R5	\$432.69